

| 20  | Account                               | Amount     | Type                    | Description  |
|---|---------------------------------------|------------|-------------------------|--|
| Assets  |                                       |            |                         |  |
|   | 1000 · Cash                           | 353,381.34 | Bank                    | Checking, Savings & Petty Cash   |
|   | 1200 · Investments                    |            | Other Current Asset     | CD's, Marketable Securities, Etc   |
|   | 1500 · Furniture and Equipment        |            | Fixed Asset             | Furniture & Equipment with useful life exceeding one year and individual cost greater than \$500                         |
|   | 1600 · Other Assets                   | 1,567.68   | Other Asset             | Other assets that do not fit into other defined categories such as: Prepaids, deposits etc                               |
| Total Assets                                      |                                       | 354,949.02 |                         |  |
| Liabilities and Fund Balances                     |                                       |            |                         |  |
|   | 2000 · Accounts Payable               |            | Accounts Payable        | Bills due, not to be paid immediately  |
|   | 2100* · Credit Card                   |            | Credit Card             | Credit card activity if you use one  |
|   | 2600 · Other Liabilities              | 1,156.69   | Other Current Liability | All other types of liabilities and accrued expenses  |
|   | 3100 · Restricted Fund Balances       |            | Equity                  | Balance of Funds that are restricted for specific uses   |
|   | 3200 · Unrestricted Fund Balances     | 355,707.03 | Equity                  | Balance of Funds available for general purposes. Equivalent to Retained Earnings in for profit company.                  |
|   | 3900 · Current Year Surplus (Deficit) | -1,914.70  | Equity                  | Current year net Surplus or (Deficit)  |
| Total Liabilities and Fund Balances               |                                       | 354,949.02 |                         |  |
| Revenues  |                                       |            |                         |  |
|   | 4000 · Membership fees                | 147,748.24 | Income                  | Individuals, Clubs and Workout Group membership fees   |
|   | 4100 · Meet/Open Water Revenue        | 12,921.24  | Income                  | Sanction fees, meet entry fees,  |
|   | 4800 · Interest and Dividend Income   | 4,853.26   | Other Income            | Revenue from investments in cash, securities, and property.  |
|   | 4850 · Capital Gains (Losses)         |            | Other Income            | Gains or losses from sales of securities and capital gain dividends  |
|   | 4900 · Other Types of Income          |            | Income                  | Any income received that doesn't fit in other defined categories   |
| Total Revenues                                    |                                       | 165,522.74 |                         |  |
| Expenses  |                                       |            |                         |  |
|   | 5000 · Programs & activities          | 62,580.25  | Expense                 | All expenses related to USMS mission: To promote health, wellness, fitness and competition for adults through swimming.. |
|   | 5500 · Annual Meeting                 | 14,141.26  | Expense                 | Cost of sending participants to Annual Meeting; travel, lodging and meals..  |
|   | 5600 · Adult Learn to Swim            |            | Expense                 | Expenses supporting programs for adults to learn to swim   |
|   | 5700 · Coach and Club Development     | 11,993.65  | Expense                 | Costs to support and/or develop LMSC coaches and clubs   |
|   | 6000 · Administrative Expenses        | 18,484.59  | Expense                 | All costs associated with running the LMSC that do not relate to Program & Activities...                                 |
|   | 6100 · Website and social media       | 17,415.91  | Expense                 | Website maintenance, domain ownership, etc.  |
|   | 6200 · Paid Membership Coordinator    | 30,381.00  | Expense                 | Expenses paid to Membership Coordinator as professional fees or salary   |
|   | 6300 · Other Expenses                 | 12,440.78  | Expense                 | Any other expenses that don't fit in other defined categories  |
| Total Expenses                                    |                                       | 167,437.44 |                         |  |
| Surplus (Deficit)                                 |                                       | -1,914.70  |                         |  |
| Assets = Liabilities                              |                                       | 0.00       | s/b = 0                 |  |
| Surplus (Deficit) equal BS                        |                                       | 0.00       | s/b = 0                 |  |
| Report Status                                     |                                       |            | Complete                |  |
| Did you pay \$600 or more for services this year? |                                       |            |                         |  |
| If yes, did you send a 1099?                      |                                       |            |                         |  |