

**Pacific Masters Monthly Meeting
November 13, 2016**

Meeting was held at College of San Mateo

Attendees: Over 180 Pacific Masters swimmers attended a workout with Dana Vollmer (2016 Olympic Medalist), and attended a stroke technique discussion, then had lunch and Annual Meeting. We also welcomed participants from the National Coaches Clinic (co-sponsored by USMS and Pacific), and Dawson Hughes (USMS CEO).

CALL TO ORDER & INTRODUCTIONS

Call to Order and introductions: The meeting was called to order by John King, Chairman at 1:00 pm, followed by a keynote speech and video presentation by three time Olympian Dana Vollmer.

October 16, 2016 minutes will be reviewed and approved at January meeting.

John King highlighted the year in review, the Treasurer gave her report, and then each Vice President reviewed the year for their area. See attached Pacific Masters Swimming Annual Report 2016.

The following volunteers were recognized by the Chair/President: John King:

VP Pool Meets: John Morales

VP Open Water - Phyllis Quinn

VP Communications & Technology - Bob Anderson

VP Clubs and Coaches - Laura Schuster

Treasurer - Teddy Palmer

Secretary - Leianne Crittenden

Office Administrator: Charlene O'Brien

Hospitality Chair: Marcia Benjamin

Schedule Chair: Steve Cutting

Officials Chair: Mike Abegg

Equipment Chair: Rob Heath

Website Chair: Caroline Lambert

Barry Fasbender was thanked for his years of service to Pacific Masters and his move from Pacific to another LMSC is acknowledged as a huge loss to Pacific. We look forward to seeing Barry again at meets.

Pacific Swimming's USMS Award winners were recognized (see attached Annual Report)

Pacific Swimming's annual achievement and service awards were presented (see attached Annual Report)

TEAM ANNOUNCEMENTS

MEMO 400 Kick for time in December!

ADJOURNMENT

Motion to adjourn at 4:15 pm

Respectfully submitted,

Leianne Crittenden, Secretary



PACIFIC
MASTERS SWIMMING

ANNUAL REPORT
2016

Chairman, John King

Pacific Masters is continuing evolve in our structure and programs to meet the growing member base and program needs of our swimming community. We serve the Northern California and Northwestern Nevada region. Our financial health remains strong allowing us to grow and evolve our programs and services. The year 2016 marks the first year with our new formally adopted organizational structure providing leadership for each of our different aspects of operations:



John Morales, VP of Pool Meets, who is also serving as Vice Chair of Pacific Masters Swimming; Phyllis Quinn, VP of Open Water Events; Laura Schuster, VP of Coach and Club Services; and Bob Anderson, VP of Communication and Technology. These officers, along with Leianne Crittenden, Secretary; Teddy Palmer, Treasurer; Peter Guadagni as past Chair, and myself make up the Executive Committee. We are exploring new ways for the Swimming Committee to regularly meet including utilizing new conference technology at our 'in person' Committee meetings, bringing additional interested members to the meeting.

The Update publication continues to be a great platform to communicate upcoming events to our member base. Our award-winning volunteer writers continue to publish relevant information to interested individuals in our swimming community.

Pacific Masters swimmers were recognized at the USMS Convention in Atlanta this last September with the Dorothy Donnelly Award. This year we extend our congratulations to Laura Val and our meet announcer David Wierdsma.

In the spirit of providing an avenue for volunteers to contribute their efforts for our sport, Pacific Masters Swimming is embracing two new efforts. The officials training program recently deployed and highlighted at Convention will be embraced and implemented within Pacific. Under the direction of our Officials Chair and the VP of Pool Meets we will offer this service to any interested member.

Additionally, an effort was born at Convention during a roundtable of Pacific Masters delegates to proactively reach out to our over 150 clubs and provide an avenue for individuals to regularly participate with the Pacific Masters swimming committee.

Lastly, I wanted to thank the Committee members, the many volunteers who have given their time to support the organization, and congratulate the Pacific Masters Swimmers on their fitness, pool meet, and open water accomplishments.



Past Chair, Peter Guadagni

As immediate Past Chair I have privilege to serve on the Board of Directors but have no specific role. Freed from the day to day responsibility of leading Pacific Masters I have looked for opportunities as an individual contributor. During the past year I have written a number of home page articles for our new website, acted as meet director for the first championship meet hosted by Pacific Masters and advised other officers on minor items to insure continuity.

Treasurer, Teddy Palmer

Pacific Masters Swimming Committee LMSC, is a Non-Profit Organization 501(c)3 which operates on a cash basis, calendar fiscal year-end and uses QuickBooks Online for record keeping and financial reporting.



My responsibilities are to reconcile bank statements, record and reconcile online revenue, record various expenses as needed, review funds, keeping track of the organization expenditure against the budget, present monthly financials to the board meeting, setting up a budget, and necessary 1099, IRS and State tax filling forms.

A large deficit has again been budgeted for Pacific Masters. The deficit is the result of providing surplus funds in the budgets for many of our organization's programs. In a typical year, few if any of the programs are able to spend the money that has been allocated. Pacific Masters continues to have large reserves and by policy we want to encourage committees to use the reserves to plan and conduct quality programs.

During 2016, with the help of Kildine Harms, we restructured the account names and numbers in our Chart of Accounts to better correspond with those used by US Masters accounting system.

During 2016 I attended the USMS convention for the third year.

The 2016 Balance Sheet and Income Statement through October 31, 2016 and the Proposed 2017 Budget detail and summary are included at the end of this report.



Secretary, Lianne Crittenden

As Secretary I attend the meetings and take minutes. The draft minutes are circulated after each meeting to the Board for their comments.

Before the next LMSC Meeting, the revised, marked minutes are circulated so they can be approved at that meeting. Once approved, a final copy is sent to the webmaster for posting on the Pacific Masters website. I am also active in USMS, and am the USMS Board Member for the Oceana Zone, Chair of the Governance Committee, which reports to the USMS Board, Chair of the Board Education Subcommittee, and am also a member of the USMS Elections Committee.





Office Administrator, Charlene O'Brien

2016 found the Pacific Master Office busy with an improved and efficient way for our members to ask a question or make a suggestion. The recently transformed PacMaster website offers interested individuals the option of contacting myself or others in leadership an immediate link to our emails. I find that I am the go between member's questions and their solutions, and when I am unable to give an answer I ask our board members or the national office for help in finding answers for those questions. Fortunately our website and the USMS website is full of helpful information that I can usually refer people to.

Our office has expanded in offering championship meet hosts awards for their events. We house ribbons on site and will make certificates for team and high point winners upon request. We continue to provide registration cards to those who ask and despite the online system being used by 98% of our members we still have over 4,000 cards printed and mailed annually at the request of our membership.

Pacific Master Records continue to be broken and the database is updated as often as there are events as well as Top Ten lists given by season to the USMS Records Administrator.

Our office mails videos, reimbursements to coaches for PacMaster clinics, and sends other paper forms when requested by members. We also coordinate the Convention and Annual Meeting registrations involving hundreds of our members.

It has been a busy year but a good one. I have truly enjoyed coming along side others in their quest to participate in Masters Swimming as a swimmer, coach, committee member, event director or curious onlooker. We have a wonderfully interesting group of talented people who make up our membership. It is a privilege to serve you.



Schedule, Steve Cutting

Pacific Masters Swimming is fortunate to offer a large variety of pool events, open water swims, and clinics to members each year. It is the Scheduler's job to insure that these events do not conflict with each other and to allow the greatest opportunity of participation possible. The events that are shaping up for the coming year are listed below. Dates of traditional events that are not yet confirmed are marked as "tentative" so stay tuned to the schedule page at the Pacific Masters website for updates.

2017 Pacific Masters Swimming Schedule

- 1/1-2/28 John Steiner Memorial Mile, TAM 1650 Postal
- 1/21 *SRM Resolution Meet, Santa Rosa CA (tentative)*
- 1/28 TOC 1500 SCM Swim Meet, San Francisco CA
- 2/4 USFM Valentines Affair, San Francisco CA
- 2/11 ALB Splash and Dash Sprint Pentathlon, Albany CA
- 2/26 PacMasters City Mile, San Francisco CA
- 3/3-3/5 WCM Intensive Training Camp, Walnut Creek CA

3/11	Rinconada Masters Spring Short Course Meet, Palo Alto, CA
3/19	CALM Spring Short Course Yards Meet, Berkeley CA
4/7-4/9	Pacific Masters SCY Championships, Moraga CA
4/27-4/30	USMS SCY Nationals, Riverside CA
5/13?	<i>CMAM Keelhauler LCM Time Trial, Vallejo CA (tentative)</i>
5/20	<i>Redwood Coast Spring Lake Swims, Santa Rosa CA (tentative)</i>
5/21?	<i>Bay Area Senior Games, Palo Alto CA (tentative)</i>
6/3	<i>DAM Berryessa Swims, Steele Canyon (tentative)</i>
6/10-6/11	TVM Del Valle Open Water Festival, Livermore CA
6/17?	<i>Sonoma Wine Country Senior Games, Santa Rosa CA (tentative)</i>
7/14-7/16	Pacific Masters LCM Championships, San Jose CA
7/29-7/30?	<i>Roughwater Swim & Cruz Cruise, Santa Cruz CA (tentative)</i>
8/2-8/6	USMS LCM Nationals, Minneapolis MN
8/5	DAM End-of-Summer Splash, Woodland CA
8/12	SNM Donner Lake Swim, Truckee CA
9/10?	<i>RAC Whiskeytown Lake Swims, Redding CA (tentative)</i>
9/13-9/17	USMS Convention, Dallas TX
9/17?	<i>Richmond Plunge Keller Cove for Kids Sake, Pt. Richmond CA (tentative)</i>
9/24	MVM 14th Annual Alan Liu Memorial SCM Meet, Mt. View CA
10/1	SAC Masters 45th Annual Sprint Short Course Meters Pentathlon, Davis CA
10/13-10/15	Pacific Masters SCM Championships, Walnut Creek CA
11/1-11/30	DAM Brute Squad Postal
12/1-12/31	MEMO Kick Postal

Hospitality, Marcia Benjamin

At each in-person meeting of Pacific Masters, members travel from all over Northern California and contribute their ideas towards making this organization so successful. The least we can do is to feed them dinner!

Hospitality coordinates volunteers who pick up food from local restaurants and bring it to our meeting. All members are reimbursed for their expenses. The only task is ordering what you like to eat for dinner -- we take care of anything else. Hospitality provides an assortment of beverages at our bi-monthly meetings, along with plates, silverware and serving utensils.



VP Pool Meets, John Morales

The Pacific Masters Pool Committee was formed to better address issues concerning pool meets. The goal of the Pool Committee is to concentrate on the three Championship Meets held each year, and the numerous other meet events hosted by local teams. Meet Sanctioning (Barry Fasbender), Officiating (Mike Abegg), Scheduling (Steve Cutting), and Meet Equipment (Rob Heath) all fall under the auspices of



this committee. By addressing the different concerns associated with pool meets, the committee is able to make recommendations to the Executive Board for approval.

In 2016, Pacific Masters hosted the Short Course Yards Championship Meet. This was the first time we had hosted a championship meet and thanks to the leadership of Peter Guadagni, the meet was a success. Pacific Masters goal is not to host meets, but on this rare occasion, we deemed it necessary. It is Pacific Masters goal to encourage individual or multiple teams to host these meets and reap the rewards hosting a meet provides.

Pacific Masters is unique in that it annually offers a Swimmer of the Year Award for each age group. This is something most members do not realize and for the upcoming year we will attempt to better explain its purpose and tabulation. Thanks to Robert Anderson and Robert Upshaw, a link will be found on the Pacific Masters website that will show each swimmers progress toward the Swimmer of the Year Award. This will simulate the popular Open Water Swimmer of the Year link. The Pool Committee welcomes all suggestions and/or volunteers as we provide the best meets in USMS.



Officials, Michael Abegg

Having arrived in the Bay Area in the summer of 2015 after 25 years on the East Coast and 20 years in the Upper Midwest, I stumbled into a Pacific Masters meeting and discovered that John King had been promoted to Chair so there was a vacancy in the Officials' Coordinator position. As a USA Swimming official now into my third LMSC, I thought that might be a good way to meet the larger Masters swimming community. Also, I didn't put my hand down fast enough when the call for volunteers was issued.

I've inherited the work John King and Michael Moore (and others) started to develop a USMS-specific officials training and certification program. As we know, certification as a USA Swimming Official has become more complicated in recent years due to the need to provide a high level of protection to young athletes. As a result, there is a new opportunity for some officials to continue working on-deck with USMS even if they do not wish to maintain USA Swimming certification and membership.

This year I've had the opportunity to meet officials across our LMSC from Woodland in the north to San Mateo in the south. (Okay, San Mateo isn't really THAT far south, I'm slowly learning my California geography.)

I also look at USMS meets as an opportunity for "greener" USA Swimming officials to spend quality time on deck developing their advancement skills. As a relatively novice starter and deck referee myself, the atmosphere of a Masters meet provides a way to work on those positions in a low-pressure and collegial environment.

We do continue to struggle with getting adequate numbers of officials at all our meets. One goal I am setting for the coming year to have each team identify one person who will go through the new training program and be available to work on deck at future meets. I'm working with Karen Harris and will encourage others to join in the development of the training program with our hope of rolling it out at one of our early spring meets.

I look forward to the coming year which is sure to be filled with swimming for fitness and the occasional meet to catch up with the many friends at Pacific Masters Swimming.

See you in the pool,
Mike Abegg

VP Open Water, Phyllis Quinn

We are very fortunate to have experienced and passionate people to run the Open Water events within Pacific Masters. It is a pleasure to work with each of the seven race directors/committees who put on the 15 different events during the 2016 season.



When an Open water swim is sanctioned by Pacific Masters, the race director must include a detailed safety plan, abide by USMS rules and require each swimmer to be a member of USMS. The sanction provides insurance for all the swimmers. Each event is evaluated for safety and the swimmer's experience to constantly improve each year. When an event has a Pacific Masters Sanction, the swimmer can be assured that every attempt will be made to run a safe and efficient swim.

Here is the number of swimmers at each of our Open Water venues for 2016:

Spring Lake	184
Berryessa	523
Del Valle	472
Santa Cruz	336
Donner	428
Whiskeytown	152
Keller Cove	188

Looking back on 2016; Spring Lake, Lake Berryessa and Lake Del Valle were all run very successful. The winter rains helped all our venues to provide the swimmers with safe and scenic venues. We had a five week break before the Santa Cruz swims. The Santa Cruz pier swim is one of the longest running swims in our LMSC. The Donner Lake swim was a National Championship swim. This swim was limited and sold out in about two hours. Many Pacific Master Swimmers graced the podium for this event.

Throughout the Open Water season, swimmers compete for points to determine an overall winner of the series. There were 15 swim events, but 12 races that an individual swimmer could enter and earn points. Congratulations to all the Open water swimmers who participated in these events. Thank you to **Bob Upshaw** for tracking all the swims and calculating the open water points for the teams and individual swimmers.

New for 2017, the swimmer's age for the entire Open Water season will be their age as of December 31, 2017. There will also be better defined roles for race officials that will ensure the swimmer's safety. On line training will be provided for these volunteers.

If you interested in helping with the Open Water committee, please contact **Phyllis Quinn** at operations@pacificmasters.org

Equipment, Rob Heath

Pool Meet Equipment

Pacific Masters owns 2 hard cases for pool events. These cases hold the hand-held stop watches, deck signage, walkie-talkies and safety vests. The cases are kept at the Equipment chair's home during the off season and between events, when not shipped directly from meet to meet. When they are shipped from meet to meet, we have a FedEx account which we offer to the meet directors to cover the shipping costs. The cost to Pacific Masters is usually around \$40 per shipment. Meet Directors are asked to show care when returning the equipment by insuring the watches are turned off and either replacing dead batteries or letting the recipient know they need to be replaced.



Open Water Equipment

An important asset of Pacific Masters is its Open Water Equipment Trailer. The trailer contains turn and location buoys, finish arch, safety paddle boards, bottom anchors for the buoys, and is tastefully adorned externally with full size photos of various open water events and participants. The Pacific Masters name is prominently marked on the trailer as well. New this year was the acquisition of a storage space that can be used 12 months. This frees mid-summer event hosts from having to find a space for the trailer during the mid-June to July hiatus in events.

VP Communications & Technology, Robert Anderson

I have been a Masters swimmer since 2008. In 2010 I ranked 172nd nationally in the 100 yard breaststroke, my specialty. I noticed that if I could swim two seconds faster, I would be 158th. So I upped my training to three times a week. The following year I aged up, swam 1.2 seconds faster and was 96th. No matter where we are in the competitive hierarchy, there is someone to catch (including our former selves). In my role with Pacific Masters, I have had the opportunity to work with Bob Upshaw and John Morales to design a ranking ladder for each age group. With the point scale used in calculating Age Group Swimmers of the Year, Bob Upshaw has been building an Age Group Standings web page. At all levels of skill and all levels of competitive desire, swimming one more open water event, or one more race in a pool meet will likely earn the swimmer a few points, perhaps climbing the ladder a rung or two. My hope is this motivates each of us to become a tad bit healthier through swimming a bit more or a bit harder. This page will launch early in the new year (after the first few short course yards meets).



As Jim Clemmons wrote last year, the Update team of Jeremy Cohen, Ali Hall, Peg Flynn and Linda Shoenberger has been diligently writing and editing the semi-monthly Pacific Masters Update. This year Pacific Masters is bestowing our Appreciation award on them. This team was also nominated at the national level for the US Masters June Krauser Communications Award this past year. Congratulations PacMasters Update Editors. We are happy to welcome some new editors-in-training.

Clare Rudd is our social media director. She has made a few posts on Facebook and Instagram and would like to develop Twitter use. Please send her photos and info about your teams for social media posting.



Website, Caroline Lambert

In January we introduced a new, revised website. The website is built on a modern platform (Drupal), with a database behind the scenes that dynamically creates the pages that you see. The power of using a database-driven platform gives individuals the ability to update portions of the website that are specific to their roles, eliminating the need to wait for someone else to make changes. All historical data was painstakingly ported over from the previous website, to preserve all the excellent work that had gone into providing a web platform for Pacific Masters for over 20 years.

Popular pages on the website are the Open Water Points Page, the Competition Schedule, Pool Results, Open Water Results, and Pool Records.

Improving the website is an ongoing process. High on the list of enhancements is to make the site more mobile friendly. Other plans are to provide current Age Group Standings, have access to historical record information, and better linkage with the USMS website.

VP Clubs and Coaches, Laura Schuster

Pacific Masters offers a wide range of communication, support, recognition and education to its coach members. This past year, we were privileged to have constant and generous assistance from the LMSC Board in providing those opportunities.



2016 in Review:

1. Distributed unique Update emails to over 450 registered coaches.
2. Reimbursed 18 qualified coaches for their registration and travel when attending local, regional and national level clinics.
3. Recognized Mike Kazek, Cal Maritime Masters, as the Pacific Masters 'Coach of the Year'.
4. In conjunction with the Level 1 & Coaches Certification, held a stroke clinic for coaches and swimmers.
4. Presented the annual Coaches Clinic to member coaches with instruction on technique, teaching, training, nutrition and more.

I have enjoyed my time working with fellow coaches, board members and LMSC administrators. I hope to continue as Coaches Chair in 2017!

Swimmer of the Year: Laura B. Val & Richard Burns

Age Group Swimmer of the Year:

Female

18-24 Allison Arnold, TOC
25-29 Marie Ballenger, TOC
30-34 Jennifer Radecke-Noble, TVM
35-39 Katie Glenn, STAN
40-44 Margaret Reece, CHIC
45-49 Cynthia Hertzner, CRUZ
50-54 Lisa Ward, WCM
55-59 Jill Hernandez, CHIC
60-64 Laura Val, TAM
65-69 Celeste Miller, SNM
70-74 Daniela Barnea, STAN
75-79 Susan Munn, DAM
80-84 Ann Hirsch, WCM
85-89 Margaret Voorhees, USF
90-94

Male

Colin Babcock, TOC
Jonathan Leopold, TOC
Matthew Roper, DAM
Zebron Lemke, AAM
Matthew Niemi, USF
Rick Hamilton, MAM
Darren Phelan, STAN
John Morales, SRM
Peter Guadagni, WCM
Jim Clemmons, MAM
Richard Burns, TAM
Barry Fasbender, SMM
Jack Fleming, USF
August Motmans, AAM
Frank Grannis, TOC

2016 Open Water Standings

2016 PacMasters: First Place finishers for all categories, genders, and age groups.
Note that we only consider those swimmers who have swum AT LEAST 2 events.

Cat 1

Age Group	Female	Male
18-24	Allison Arnold	Wyatt Butler
25-29	Lindsay Gaudinier	Chad La Tourette
30-34	Sarah Chinn	Quinn Fitzgerald
35-39	Eve Maidenberg	Matthew Roper
40-44	Jennifer Bang	Trevor Gillis
45-49	Cynthia Hertzner	Chris Bond
50-54	Kimberly Elsbach	David Brancamp
50-54	Susan Preston	No swimmer
55-59	Marguerite Meyer	Mike Carr

55-59	No swimmer	Steve Cutting
60-64	L.Schmucker	S.MacDonald
65-69	Jane Lee	Joel Wilson
70-74	Kate Coleman	Thomas McCarty
75-79	Susan Munn	Ralph Brott
80-84	No swimmer	James Cotton

Cat 2 (wetsuit)

Age Group	Female	Male
30-34	Angela Pack	No swimmer
35-39	Emily Cocks	No swimmer
40-44	Pamela Garfield	Alex Andalis
45-49	Aki Lewis	Brendan Kato
50-54	Kim Larson	Jay Bedsworth
55-59	Denise Berro	Kenneth Clews
60-64	Martha Seaver	D. Goupil
65-69	Jacklyn Litman	Greg Jacobus
75-79	No swimmer	Donald Ingalls

Pacific Master Award Winners:

Coach of the Year: Michael Kazek

USMS Dorothy Donnelly Service Award: Laura B. Val, David Wierdsma

Nancy Ridout Distinguished Service Award: Kerry O'Brien, Joel Wilson

Contributor of the Year Award: Robert L. Anderson

Appreciation Award: David Benjamin, Rob Heath, Peg Flynn, Jeremy Cohen, Linda Shoenberger, Ali Hall

Personal Achievement Award: Suzanne Dods

Peggy Lucchesi Award: David Wierdsma

Pacific Local Masters Swimming Committee

STATEMENT OF FINANCIAL POSITION

As of October 31, 2016

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000000 Cash	
1000100 Wells Fargo Checking Account	132,364.56
1000200 Wells Fargo Savings Account	311,932.84
1000300 MNB CD	0.00
Total 1000000 Cash	444,297.40
Total Bank Accounts	\$444,297.40
Total Current Assets	\$444,297.40
TOTAL ASSETS	\$444,297.40
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
3000000 Opening Balance Equity	14,988.50
3900000 Retained Earnings	372,157.76
Net Revenue	57,151.14
Total Equity	\$444,297.40
TOTAL LIABILITIES AND EQUITY	\$444,297.40

Pacific Local Masters Swimming Committee Budget vs. Actuals: FY2016 - FY16 P&L

January - October, 2016

	Total			
	Actual	Budget	Remaining	% Remaining
Revenue				
4000000 INCOME				
4010000 Registration				
4011000 Membership Dues	148,204.65	154,855.00	6,650.35	4.29%
4012000 Clubs Registration	990.00	4,375.00	3,385.00	77.37%
4014000 PacMasters Donations	6,141.00	5,000.00	-1,141.00	-22.82%
4015000 USMS Donations	35.00	200.00	165.00	82.50%
Total 4010000 Registration	\$ 155,370.65	\$ 164,430.00	\$ 9,059.35	5.51%
4020000 Event Fee Income				
4020100 Meet Sanction Fees		0.00	0.00	
4020200 Open Waster Sanction Fees	4,000.00	6,000.00	2,000.00	33.33%
4020300 Meet Management Services	5,654.00	11,000.00	5,346.00	48.60%
4020400 Sanction Bond Deposits	1,050.00	2,550.00	1,500.00	58.82%
Total 4020000 Event Fee Income	\$ 10,704.00	\$ 19,550.00	\$ 8,846.00	45.25%
4070000 Other Income				
4070100 Clinic Revenue		2,000.00	2,000.00	100.00%
4070200 Video Rental	20.00	200.00	180.00	90.00%
4070500 PacMasters Meet	26,980.37	0.00	-26,980.37	
4070900 Misc. Other Income	790.62	2,000.00	1,209.38	60.47%
Total 4070000 Other Income	\$ 27,790.99	\$ 4,200.00	\$ 23,590.99	-561.69%
4090000 Bank Interest	149.95	250.00	100.05	40.02%
Total 4000000 INCOME	\$ 194,015.59	\$ 188,430.00	\$ 5,585.59	-2.96%
40204000	150.00		-150.00	
Total Revenue	\$ 194,165.59	\$ 188,430.00	\$ 5,735.59	-3.04%
Gross Profit	194,165.59	188,430.00	5,735.59	-3.04%
Expenditures				
6000000 EXPENSE				
6100000 Office and Administrative				

6100110 Supplies	2,086.16	3,000.00	913.84	30.46%
6100120 Postage	331.90	1,000.00	668.10	66.81%
6100130 Printing		500.00	500.00	100.00%
6100300 Telephone	553.70	500.00	-53.70	-10.74%
6100310 Conference Calls	1,854.74	2,500.00	645.26	25.81%
6100330 Web Conferencing	297.00	2,000.00	1,703.00	85.15%
6100350 Meeting Equipment	95.88	0.00	-95.88	
6100400 Rule Books	190.00	150.00	-40.00	-26.67%
6100450 File Storage	880.00	1,250.00	370.00	29.60%
6100500 Meeting Room Rental	940.00	1,400.00	460.00	32.86%
6101200 Office Travel/Training/Entertainment	58.10	0.00	-58.10	
6101999 Office Administrative Contractor	17,015.51	30,000.00	12,984.49	43.28%
6102000 Bank Fees/NSF Return Checks	6.00	100.00	94.00	94.00%
6102100 Renewal Notices	64.99	300.00	235.01	78.34%
6109000 Misc. Office Expenses	160.00	2,500.00	2,340.00	93.60%
Total 6100000 Office and Administrative	\$ 24,533.98	\$ 45,200.00	\$ 20,666.02	45.72%
6200000 Executive Committees				
6210000 Chairman				
6210110 Chair Office/General Admin. Expenses		4,000.00	4,000.00	100.00%
6210200 Chair Travel/Entertainment		750.00	750.00	100.00%
Total 6210000 Chairman	\$ 0.00	\$ 4,750.00	\$ 4,750.00	100.00%
6220000 Treasurer				
6220110 Acctg Online Services	715.19	500.00	-215.19	-43.04%
6220120 Filing Fees	45.00	100.00	55.00	55.00%
Total 6220000 Treasurer	\$ 760.19	\$ 600.00	\$ 160.19	-26.70%
6230000 Secretary		100.00	100.00	100.00%
6240000 Awards				
6240100 Swimmer of the Year	1,196.79	1,200.00	3.21	0.27%
6240130 Service/Achievement	692.00	1,500.00	808.00	53.87%
6240160 Coach of the year	70.47	200.00	129.53	64.77%
Total 6240000 Awards	\$ 1,959.26	\$ 2,900.00	\$ 940.74	32.44%
6250000 Hospitality	852.43	2,500.00	1,647.57	65.90%
6260000 Scheduling	228.00	100.00	-128.00	-128.00%
Total 6200000 Executive Committees	\$ 3,799.88	\$ 10,950.00	\$ 7,150.12	65.30%

6510599 Freelance Writers				3,000.00	3,000.00	100.00%
Total 6510000 Publications - Electronic	\$ 1,638.00	\$ 5,000.00	\$ 3,362.00			67.24%
6520000 Web Site						
6520100 Web Internet Provider	356.29	250.00	-106.29			-42.52%
6520150 Software - Web Site	98.26	2,900.00	2,801.74			96.61%
6520599 Webmaster Contractor	5,309.00	6,600.00	1,291.00			19.56%
6520999 Other Web Contractors	2,689.50	3,000.00	300.50			10.02%
Total 6520000 Web Site	\$ 8,463.05	\$ 12,750.00	\$ 4,286.95			33.62%
6530000 Technology						
6530150 Software - Technology	79.20	50.00	-29.20			-58.40%
6530599 Contractors - Technology		50.00	50.00			100.00%
Total 6530000 Technology	\$ 79.20	\$ 100.00	\$ 20.80			20.80%
6540000 Marketing/Public Relation						
6540100 Advertising		100.00	100.00			100.00%
6540300 Marketing Printing		500.00	500.00			100.00%
Total 6540000 Marketing/Public Relation	\$ 0.00	\$ 600.00	\$ 600.00			100.00%
6550999 Other Communic. & Tech. Professional Services		2,000.00	2,000.00			100.00%
6580000 VP Communication & Techn. Discretionary	18.80	2,000.00	1,981.20			99.06%
Total 6500000 Communication & Technology	\$ 10,199.05	\$ 22,450.00	\$ 12,250.95			54.57%
6600000 Clubs and Coaches						
6600100 Coaches Scholarship	3,055.36	3,000.00	-55.36			-1.85%
6600200 Coaches Travel Reimbursement		600.00	600.00			100.00%
6600500 Coaches Clinic Facilities Rental		800.00	800.00			100.00%
6600550 Other Coaches Clinics Expense	119.38	2,000.00	1,880.62			94.03%
6600599 Coaches Clinic Stipends		5,000.00	5,000.00			100.00%
6600900 Coaches Clinic Sponsorship		10,000.00	10,000.00			100.00%
6680000 VP Club and Coaches Discretionary		2,000.00	2,000.00			100.00%
Total 6600000 Clubs and Coaches	\$ 3,174.74	\$ 23,400.00	\$ 20,225.26			86.43%
6700000 Convention						
6700100 Delegates Registration	5,940.00	5,000.00	-940.00			-18.80%
6700200 Delegates' Expense Reimbursement	13,880.47	14,000.00	119.53			0.85%
6700300 Convention Hotel		13,000.00	13,000.00			100.00%
6700900 Other Convention Costs	342.50	1,000.00	657.50			65.75%
Total 6700000 Convention	\$ 20,162.97	\$ 33,000.00	\$ 12,837.03			38.90%

6800000 Annual Meeting								
6800100 Annual Mtg. Room Rental	1,331.00	3,500.00	2,169.00					61.97%
6800300 Annual Mtg. Catering	2,500.00	7,000.00	4,500.00					64.29%
6800400 Annual Mtg. Pool Rental	586.00	500.00	-86.00					-17.20%
6800500 Annual report		3,000.00	3,000.00					100.00%
6800999 Annual Mtg. Speaker Fees	5,000.00	5,000.00	0.00					0.00%
Total 6800000 Annual Meeting	\$ 9,417.00	\$ 19,000.00	\$ 9,583.00					50.44%
6900000 USMS Dues								
6901000 USMS Individuals Membership	6,615.00	4,510.00	-2,105.00					-46.67%
6901100 PacMasters Scholarship and over 85	949.00	1,200.00	251.00					20.92%
6902000 USMS Clubs Registrations		175.00	175.00					100.00%
6903000 USMS Transfers		200.00	200.00					100.00%
6905000 USMS Donations	1,439.00	200.00	-1,239.00					-619.50%
Total 6900000 USMS Dues	\$ 9,003.00	\$ 6,285.00	\$ 2,718.00					-43.25%
6990000 Other Income/Expenses								
6990100 Donation	26.00	2,000.00	1,974.00					98.70%
Total 6990000 Other Income/Expenses	\$ 26.00	\$ 2,000.00	\$ 1,974.00					98.70%
Total 6000000 EXPENSE	\$ 136,759.45	\$ 222,525.00	\$ 85,765.55					38.54%
Uncategorized Expenditure	255.00		-255.00					
Total Expenditures	\$ 137,014.45	\$ 222,525.00	\$ 85,510.55					38.43%
Net Operating Revenue	\$ 57,151.14	\$ 34,095.00	\$ 91,246.14					267.62%
Other Expenditures								
Reconciliation Discrepancies	0.00		0.00					
Total Other Expenditures	\$ 0.00	\$ 0.00	\$ 0.00					
Net Other Revenue	\$ 0.00	\$ 0.00	\$ 0.00					
Net Revenue	\$ 57,151.14	\$ 34,095.00	\$ 91,246.14					267.62%

Pacific Local Masters Swimming Committee 2017 Budget Proposal				
Chart of Accounts				
Account #	Account Name	Proposed 2017 \$ Budget	Actual as of 10/31/16	Actual as 2016 \$ Budget
	Income/Revenue			
	Registration			
4010000				
4011000	Membership Fees	158,000.00	148,204.65	154,855.00
				12,100 members x \$13 each, less 620 people 18-24, and 130 people 80 and above (89% on-line registrations) paper registration pass thru a/c 6900100
4012000	Clubs Registration	\$800	990	
				Paper entry \$54 - \$41 offset by a/c 6900100 from USMS and USMS Invoice \$13 for CC PacMasters fee
4014000	PacMasters Donations	5,000.00	6,141.00	5,000.00
				150 clubs at \$5, 95% paper registration pass thru a/c 6902000
4015000	USMS/Donations	200	35	200
				Paper entry \$55 - \$25 offset by a/c 6902000 from USMS and USMS Invoice \$30 for CC PacMasters fee
4010000	Total Registration	164,000.00	155,370.65	164,430.00
				from Paper entries and USMS Invoice
4020000	Event Fee Income			
				USMS/SHCF/SSL - From Paper entries - offset by a/c 6905000 from USMS Invoice
4020100	Meet Sanction Fees	200.00		0
				USMS 4 pool events at \$50 per event offset by a/c 6310010 from USMS Invoice
4020200	Open Water Sanction Fees	6,000.00	4,000.00	6,000.00
				USMS OW events, revenue estimate to pay full cost (\$1000 per event) offset by a/c 6400060 from USMS Invoice
4020300	Meet Management Services	11,000.00	5,654.00	11,000.00
				From Meets Off set by a/c 6310050 from Invoice to Vendor
4020400	Sanction Bond Deposits	2,550.00	1,050.00	2,550.00
				From Meets Off set by a/c 6310050 when bond refunded
4020000	Total Event Fee Income	19,750.00	10,704.00	13,486.00
4070000	Other Income			
4070100	Clinic Revenue			2,000.00
				Revenue from members and Coaches clinics - Pool and OW
4070200	Video Rental	200	20	200
4070500	PacMasters Run Meet	25,000.00	26,980.37	0
				PacMasters Meet (City Mile - Spring Championship) Revenue from Meet Registration
4070900	Misc. other income	2,000.00	790.62	2,000.00
4070000	Total Other Income	27200	27,790.99	4,200.00
4080000	Bank Interest	250	149.95	250
4000000	TOTAL INCOME	211,200.00	194,165.59	188,430.00
				Total Income
	EXPENDITURES			
	Expense			
6000000				

				2017 \$ Budget	of 10/31/16	\$ Budget	Notes
6100000			Office and Administrative				
	6100110		Supplies	3,000.00	2,086.16	3,000.00	Supplies from Office Admin and all other committees
	6100120		Postage	1,000.00	331.9	1,000.00	Postage from Office Admin and all other committees
	6100130		Printing	500		500	Printing from Office Admin and all other committees except for Mktg and Publication
	6100300		Telephone	600	553.7	500	
	6100310		Conference Calls	2,500	1,854.74	2,500.00	
	6100330		Web Conferencing	2,000	297	2,000.00	
	6100350		Meeting Equipment	100	95.88	0	
	6100400		Rule books	200	190	150	
	6100450		File Storage	1,250.00	880	1,250.00	
	6100500		Meeting Room Rental	\$1,400.00	940	1,400.00	
	6101200		Office Travel/Training/Entertainment	100	58.1	0	
	6101999		Office Administrative Contractor	35,000.00	17,015.51	30,000.00	1099
	6102000		Bank Fees/NSF Return Checks	100	8	100	
	6102100		Renewal Notices	300	64.99	300	
	6109000		Misc. Office Expenses	2,500.00	160	2,500.00	
			Total Office and Administrative	49,300.00	24,533.98	45,200.00	Total Office Administrative
6200000			Executive Committees				
	6210000		Chairman				
	6210110		Office/General Admin. Expenses	4,000.00		4,000.00	
	6210200		Chair Travel/Entertainment	750		750	Travel
			Chairman Total	4,750.00	0	4,750.00	Total
	6220000		Treasurer				
	6220110		Acctg Online Services	800	715.19	500	
	6220120		Filing Fees	100	45	100	
			Total Treasurer	180	760.19	600	Total
	6230000		Secretary	100	0	100	Total
	6240000		Awards				
	6240100		Swimmer of the Year	5,000.00	1,196.79	1,200.00	Laura V Swimr of the Y x 2 = 200 x 2 = 400 and AGSOY x 14 age g. x 2 genders = 28 x 100+25 = 4,900
	6240130		Service/Achievement	1,500.00	692	1,500.00	
	6240160		Coach of the Year	200	70.47	200	
			Total Awards	6,700.00	1,959.26	2,900.00	Total
	6250000		Hospitality				
					852.43	2,500.00	

