## **Pacific Masters Monthly Meeting**

November 13, 2016

Meeting was held at College of San Mateo

**Attendees**: Over 180 Pacific Masters swimmers attended a workout with Dana Vollmer (2016 Olympic Medalist), and attended a stroke technique discussion, then had lunch and Annual Meeting. We also welcomed participants from the National Coaches Clinic (co-sponsored by USMS and Pacific), and Dawson Hughes (USMS CEO).

### **CALL TO ORDER & INTRODUCTIONS**

Call to Order and introductions: The meeting was called to order by John King, Chairman at 1:00 pm, followed by a keynote speech and video presentation by three time Olympian Dana Vollmer.

October 16, 2016 minutes will be reviewed and approved at January meeting.

John King highlighted the year in review, the Treasurer gave her report, and then each Vice President reviewed the year for their area. See attached Pacific Masters Swimming Annual Report 2016.

The following volunteers were recognized by the Chair/President: John King:

VP Pool Meets: John Morales VP Open Water - Phyllis Quinn

VP Communications & Technology - Bob Anderson

VP Clubs and Coaches - Laura Schuster

Treasurer - Teddy Palmer Secretary - Leianne Crittenden

Office Administrator: Charlene O'Brien Hospitality Chair: Marcia Benjamin Schedule Chair: Steve Cutting Officials Chair: Mike Abegg Equipment Chair: Rob Heath Website Chair: Caroline Lambert

Barry Fasbender was thanked for his years of service to Pacific Masters and his move from Pacific to another LMSC is acknowledged as a huge loss to Pacific. We look forward to seeing Barry again at meets.

Pacific Swimming's USMS Award winners were recognized (see attached Annual Report)

Pacific Swimming's annual achievement and service awards were presented (see attached Annual Report)

### TEAM ANNOUNCEMENTS

MEMO 400 Kick for time in December!

### **ADJOURNMENT**

Motion to adjourn at 4:15 pm

Respectfully submitted, Leianne Crittenden, Secretary



MASTERS SWIMMING

ANNUAL REPORT 2016

### Chairman, John King

Pacific Masters is continuing evolve in our structure and programs to meet the growing member base and program needs of our swimming community. We serve the Northern California and Northwestern Nevada region. Our financial health remains strong allowing us to grow and evolve our programs and services. The year 2016 marks the first year with our new formally adopted organizational structure providing leadership for each of our different aspects of operations:



John Morales, VP of Pool Meets, who is also serving as Vice Chair of Pacific Masters Swimming; Phyllis Quinn, VP of Open Water Events; Laura Schuster, VP of Coach and Club Services; and Bob Anderson, VP of Communication and Technology. These officers, along with Leianne Crittenden, Secretary; Teddy Palmer, Treasurer; Peter Guadagni as past Chair, and myself make up the Executive Committee. We are exploring new ways for the Swimming Committee to regularly meet including utilizing new conference technology at our 'in person' Committee meetings, bringing additional interested members to the meeting.

The Update publication continues to be a great platform to communicate upcoming events to our member base. Our award-winning volunteer writers continue to publish relevant information to interested individuals in our swimming community.

Pacific Masters swimmers were recognized at the USMS Convention in Atlanta this last September with the Dorothy Donnelly Award. This year we extend our congratulations to Laura Val and our meet announcer David Wierdsma.

In the spirit of providing an avenue for volunteers to contribute their efforts for our sport, Pacific Masters Swimming is embracing two new efforts. The officials training program recently deployed and highlighted at Convention will be embraced and implemented within Pacific. Under the direction of our Officials Chair and the VP of Pool Meets we will offer this service to any interested member. Additionally, an effort was born at Convention during a roundtable of Pacific Masters delegates to proactively reach out to our over 150 clubs and provide an avenue for individuals to regularly participate with the Pacific Masters swimming committee.

Lastly, I wanted to thank the Committee members, the many volunteers who have given their time to support the organization, and congratulate the Pacific Masters Swimmers on their fitness, pool meet, and open water accomplishments.



### Past Chair, Peter Guadagni

As immediate Past Chair I have privilege to serve on the Board of Directors but have no specific role. Freed from the day to day responsibility of leading Pacific Masters I have looked for opportunities as an individual contributor. During the past year I have written a number of home page articles for our new website, acted as meet director for the first championship meet hosted by Pacific Masters and advised other officers on minor items to insure continuity.

Treasurer, Teddy Palmer

Pacific Masters Swimming Committee LMSC, is a Non-Profit Organization 501(c)3 which operates on a cash basis, calendar fiscal year-end and uses QuickBooks Online for record keeping and financial reporting.

My responsibilities are to reconcile bank statements, record and reconcile online revenue, record various expenses as needed, review funds, keeping track of the organization expenditure against the budget, present monthly financials to the board meeting, setting up a budget, and necessary 1099, IRS and State tax filling forms.

A large deficit has again been budgeted for Pacific Masters. The deficit is the result of providing surplus funds in the budgets for many of our organization's programs. In a typical year, few if any of the programs are able to spend the money that has been allocated. Pacific Masters continues to have large reserves and by policy we want to encourage committees to use the reserves to plan and conduct quality programs.

During 2016, with the help of Kildine Harms, we restructured the account names and numbers in our Chart of Accounts to better correspond with those used by US Masters accounting system.

During 2016 I attended the USMS convention for the third year.

The 2016 Balance Sheet and Income Statement through October 31, 2016 and the Proposed 2017 Budget detail and summary are included at the end of this report.



# Secretary, Leianne Crittenden

As Secretary I attend the meetings and take minutes. The draft minutes are circulated after each meeting to the Board for their comments.

Before the next LMSC Meeting, the revised, marked minutes are circulated so they can be approved at that meeting. Once approved, a final copy is sent to the webmaster for posting on the Pacific Masters website. I am also active in USMS, and am the USMS Board Member for the Oceana Zone, Chair of the Governance Committee, which reports to the USMS Board, Chair of the Board Education Subcommittee, and am also a member of the USMS Elections Committee.



### Office Administrator, Charlene O'Brien

2016 found the Pacific Master Office busy with an improved and efficient way for our members to ask a question or make a suggestion. The recently transformed PacMaster website offers interested individuals the option of contacting myself or others in leadership an immediate link to our emails. I find that I am the go between member's questions and their solutions, and when I am unable to give an answer I ask our board members or the national office for help in finding answers for those questions. Fortunately our website and the USMS website is full of helpful information that I can usually refer people to.

Our office has expanded in offering championship meet hosts awards for their events. We house ribbons on site and will make certificates for team and high point winners upon request.

We continue to provide registration cards to those who ask and despite the online system being used by 98% of our members we still have over 4,000 cards printed and mailed annually at the request of our membership.

Pacific Master Records continue to be broken and the database is updated as often as there are events as well as Top Ten lists given by season to the USMS Records Administrator.

Our office mails videos, reimbursements to coaches for PacMaster clinics, and sends other paper forms when requested by members. We also coordinate the Convention and Annual Meeting registrations involving hundreds of our members.

It has been a busy year but a good one. I have truly enjoyed coming along side others in their quest to participate in Masters Swimming as a swimmer, coach, committee member, event director or curious onlooker. We have a wonderfully interesting group of talented people who make up our membership. It is a privilege to serve you.



### Schedule, Steve Cutting

Pacific Masters Swimming is fortunate to offer a large variety of pool events, open water swims, and clinics to members each year. It is the Scheduler's job to insure that these events do not conflict with each other and to allow the greatest opportunity of participation possible. The events that are shaping up for the coming year are listed below. Dates of traditional events that are not yet confirmed are marked as "tentative" so stay tuned to the schedule page at the Pacific Masters website for updates.

### 2017 Pacific Masters Swimming Schedule

1/1-2/28	John Steiner Memorial Mile, TAM 1650 Postal
1/21	SRM Resolution Meet, Santa Rosa CA (tentative)
1/28	TOC 1500 SCM Swim Meet, San Francisco CA
2/4	USFM Valentines Affair, San Francisco CA
2/11	ALB Splash and Dash Sprint Pentathlon, Albany CA
2/26	PacMasters City Mile, San Francisco CA
3/3-3/5	WCM Intensive Training Camp, Walnut Creek CA

Rinconada Masters Spring Short Course Meet, Palo Alto, CA
CALM Spring Short Course Yards Meet, Berkeley CA
Pacific Masters SCY Championships, Moraga CA
USMS SCY Nationals, Riverside CA
CMAM Keelhauler LCM Time Trial, Vallejo CA (tentative)
Redwood Coast Spring Lake Swims, Santa Rosa CA (tentative)
Bay Area Senior Games, Palo Alto CA (tentative)
DAM Berryessa Swims, Steele Canyon (tentative)
TVM Del Valle Open Water Festival, Livermore CA
Sonoma Wine Country Senior Games, Santa Rosa CA (tentative)
Pacific Masters LCM Championships, San Jose CA
Roughwater Swim & Cruz Cruise, Santa Cruz CA (tentative)
USMS LCM Nationals, Minneapolis MN
DAM End-of-Summer Splash, Woodland CA
SNM Donner Lake Swim, Truckee CA
RAC Whiskeytown Lake Swims, Redding CA (tentative)
USMS Convention, Dallas TX
Richmond Plunge Keller Cove for Kids Sake, Pt. Richmond CA (tentative)
MVM 14th Annual Alan Liu Memorial SCM Meet, Mt. View CA
SAC Masters 45th Annual Sprint Short Course Meters Pentathlon, Davis CA
Pacific Masters SCM Championships, Walnut Creek CA
DAM Brute Squad Postal
MEMO Kick Postal

### Hospitality, Marcia Benjamin

At each in-person meeting of Pacific Masters, members travel from all over Northern California and contribute their ideas towards making this organization so successful. The least we can do is to feed them dinner!

Hospitality coordinates volunteers who pick up food from local restaurants and bring it to our meeting. All members are reimbursed for their expenses. The only task is ordering what you like to eat for dinner -- we take care of anything else. Hospitality provides an assortment of beverages at our bi-monthly meetings, along with plates, silverware and serving utensils.

### VP Pool Meets, John Morales

The Pacific Masters Pool Committee was formed to better address issues concerning pool meets. The goal of the Pool Committee is to concentrate on the three Championship Meets held each year, and the numerous other meet events hosted by local teams. Meet Sanctioning (Barry Fasbender), Officiating (Mike Abegg), Scheduling (Steve Cutting), and Meet Equipment (Rob Heath) all fall under the auspices of

this committee. By addressing the different concerns associated with pool meets, the committee is able to make recommendations to the Executive Board for approval.

In 2016, Pacific Masters hosted the Short Course Yards Championship Meet. This was the first time we had hosted a championship meet and thanks to the leadership of Peter Guadagni, the meet was a success. Pacific Masters goal is not to host meets, but on this rare occasion, we deemed it necessary. It is Pacific Masters goal to encourage individual or multiple teams to host these meets and reap the rewards hosting a meet provides.

Pacific Masters is unique in that it annually offers a Swimmer of the Year Award for each age group. This is something most members do not realize and for the upcoming year we will attempt to better explain its purpose and tabulation. Thanks to Robert Anderson and Robert Upshaw, a link will be found on the Pacific Masters website that will show each swimmers progress toward the Swimmer of the Year Award. This will simulate the popular Open Water Swimmer of the Year link. The Pool Committee welcomes all suggestions and/or volunteers as we provide the best meets in USMS.



## Officials, Michael Abegg

Having arrived in the Bay Area in the summer of 2015 after 25 years on the East Coast and 20 years in the Upper Midwest, I stumbled into a Pacific Masters meeting and discovered that John King had been promoted to Chair so there was a vacancy in the Officials' Coordinator position. As a USA Swimming official now into my third LMSC, I thought that might be a good way to meet the larger Masters swimming community. Also, I didn't put my hand down fast enough when the call for volunteers was issued.

I've inherited the work John King and Michael Moore (and others) started to develop a USMS-specific officials training and certification program. As we know, certification as a USA Swimming Official has become more complicated in recent years due to the need to provide a high level of protection to young athletes. As a result, there is a new opportunity for some officials to continue working on-deck with USMS even if they do not wish to maintain USA Swimming certification and membership. This year I've had the opportunity to meet officials across our LMSC from Woodland in the north to San Mateo in the south. (Okay, San Mateo isn't really THAT far south, I'm slowly learning my California geography.)

I also look at USMS meets as an opportunity for "greener" USA Swimming officials to spend quality time on deck developing their advancement skills. As a relatively novice starter and deck referee myself, the atmosphere of a Masters meet provides a way to work on those positions in a low-pressure and collegial environment.

We do continue to struggle with getting adequate numbers of officials at all our meets. One goal I am setting for the coming year to have each team identify one person who will go through the new training program and be available to work on deck at future meets. I'm working with Karen Harris and will encourage others to join in the development of the training program with our hope of rolling it out at one of our early spring meets.

I look forward to the coming year which is sure to be filled with swimming for fitness and the occasional meet to catch up with the many friends at Pacific Masters Swimming.

See you in the pool,

Mike Abegg

### VP Open Water, Phyllis Quinn

We are very fortunate to have experienced and passionate people to run the Open Water events within Pacific Masters. It is a pleasure to work with each of the seven race directors/committees who put on the 15 different events during the 2016 season.



When an Open water swim is sanctioned by Pacific Masters, the race director must included a detailed safety plan, abide by USMS rules and require each swimmer to be a member of USMS. The sanction provides insurance for all the swimmers. Each event is evaluated for safety and the swimmer's experience to constantly improve each year. When an event has a Pacific Masters Sanction, the swimmer can be assured that every attempt will be made to run a safe and efficient swim.

Here is the number of swimmers at each of our Open Water venues for 2016:

Spring Lake	184
Berryessa	523
Del Valle	472
Santa Cruz	336
Donner	428
Whiskeytown	152
Keller Cove	188

Looking back on 2016; Spring Lake, Lake Berryessa and Lake Del Valle were all run very successful. The winter rains helped all our venues to provide the swimmers with safe and scenic venues. We had a five week break before the Santa Cruz swims. The Santa Cruz pier swim is one of the longest running swims in our LMSC. The Donner Lake swim was a National Championship swim. This swim was limited and sold out in about two hours. Many Pacific Master Swimmers graced the podium for this event.

Throughout the Open Water season, swimmers compete for points to determine an overall winner of the series. There were 15 swim events, but 12 races that an individual swimmer could enter and earn points. Congratulations to all the Open water swimmers who participated in these events. Thank you to **Bob Upshaw** for tracking all the swims and calculating the open water points for the teams and individual swimmers.

New for 2017, the swimmer's age for the entire Open Water season will be their age as of December 31, 2017. There will also be better defined roles for race officials that will ensure the swimmer's safety. On line training will be provided for these volunteers.

If you interested in helping with the Open Water committee, please contact **Phyllis Quinn at operations@pacificmasters.org** 

### Equipment, Rob Heath

### Pool Meet Equipment

Pacific Masters owns 2 hard cases for pool events. These cases hold the hand-held stop watches, deck signage, walkie-talkies and safety vests. The cases are kept at the Equipment chair's home during the off season and between events, when not shipped



directly form meet to meet. When they are shipped from meet to meet, we have a FedEx account which we offer to the meet directors to cover the shipping costs. The cost to Pacific Masters is usually around \$40 per shipment. Meet Directors are asked to show care when returning the equipment by insuring the watches are turned off and either replacing dead batteries or letting the recipient know they need to be replaced.

### Open Water Equipment

An important asset of Pacific Masters is its Open Water Equipment Trailer. The trailer contains turn and location buoys, finish arch, safety paddle boards, bottom anchors for the buoys, and is tastefully adorned externally with full size photos of various open water events and participants. The Pacific Masters name is prominently marked on the trailer as well. New this year was the acquisition of a storage space that can be used 12 months. This frees mid-summer event hosts from having to find a space for the trailer during the mid-June to July hiatus in events.

### VP Communications & Technology, Robert Anderson

I have been a Masters swimmer since 2008. In 2010 I ranked 172<sup>nd</sup> nationally in the 100 yard breaststroke, my specialty. I noticed that if I could swim two seconds faster, I would be 158<sup>th</sup>. So I upped my training to three times a week. The following year I aged up, swam 1.2 seconds faster and was 96<sup>th</sup>. No matter where we are in the competitive hierarchy, there is someone to catch (including our former selves). In my role with Pacific Masters, I have had the opportunity to work with Bob Upshaw and John Morales to design a ranking ladder for each age group. With the point scale used in calculating Age Group Swimmers of the Year, Bob Upshaw has been building an Age Group Standings web page. At all levels of skill and all levels of competitive desire, swimming one more open water event, or one more race in a pool meet will likely earn the swimmer a few points, perhaps climbing the ladder a rung or two. My hope is this motivates

each of us to become a tad bit healthier through swimming a bit more or a bit harder. This page will

launch early in the new year (after the first few short course yards meets).

As Jim Clemmons wrote last year, the Update team of Jeremy Cohen, Ali Hall, Peg Flynn and Linda Shoenberger has been diligently writing and editing the semi-monthly Pacific Masters Update. This year Pacific Masters is bestowing our Appreciation award on them. This team was also nominated at the national level for the US Masters June Krauser Communications Award this past year. Congratulations PacMasters Update Editors. We are happy to welcome some new editors-in-training.

Clare Rudd is our social media director. She has made a few posts on Facebook and Instagram and would like to develop Twitter use. Please send her photos and info about your teams for social media posting.



### Website, Caroline Lambert

In January we introduced a new, revised website. The website is built on a modern platform (Drupal), with a database behind the scenes that dynamically creates the pages that you see. The power of using a database-driven platform gives individuals the ability to update portions of the website that are specific to their roles, eliminating the need to wait for someone else to make changes. All historical data was painstakingly ported over from the previous website, to preserve all the excellent work that had gone into providing a web platform for Pacific Masters for over 20 years.

Popular pages on the website are the Open Water Points Page, the Competition Schedule, Pool Results, Open Water Results, and Pool Records.

Improving the website is an ongoing process. High on the list of enhancements is to make the site more mobile friendly. Other plans are to provide current Age Group Standings, have access to historical record information, and better linkage with the USMS website.

### VP Clubs and Coaches, Laura Schuster

Pacific Masters offers a wide range of communication, support, recognition and education to its coach members. This past year, we were privileged to have constant and generous assistance from the LMSC Board in providing those opportunities.



### 2016 in Review:

- 1. Distributed unique Update emails to over 450 registered coaches.
- 2. Reimbursed 18 qualified coaches for their registration and travel when attending local, regional and national level clinics.
- 3. Recognized Mike Kazek, Cal Maritime Masters, as the Pacific Masters 'Coach of the Year'.
- 4. In conjunction with the Level 1 & Coaches Certification, held a stroke clinic for coaches and swimmers.
- 4. Presented the annual Coaches Clinic to member coaches with instruction on technique, teaching, training, nutrition and more.

I have enjoyed my time working with fellow coaches, board members and LMSC administrators. I hope to continue as Coaches Chair in 2017!

Swimmer of the Year: Laura B. Val & Richard Burns

# Age Group Swimmer of the Year:

<u>Female</u>		<u>Male</u>
18-24	Allison Arnold, TOC	Colin Babcock, TOC
25-29	Marie Ballenger, TOC	Jonathan Leopold, TOC
30-34	Jennifer Radecke-Noble, TV	м Matthew Roper, DAM
35-39	Katie Glenn, STAN	Zebron Lemke, AAM
40-44	Margaret Reece, CHIC	Matthew Niemi, USF
45-49	Cynthia Hertzer, CRUZ	Rick Hamilton, MAM
50-54	Lisa Ward, WCM	Darren Phelan, STAN
55-59	Jill Hernandez, CHIC	John Morales, SRM
60-64	Laura Val, TAM	Peter Guadagni, WCM
65-69	Celeste Miller, SNM	Jim Clemmons, MAM
70-74	Daniela Barnea, STAN	Richard Burns, TAM
<i>75-79</i>	Susan Munn, DAM	Barry Fasbender, SMM
80-84	Ann Hirsch, WCM	Jack Fleming, USF
85-89	Margaret Voorhees, USF	August Motmans, AAM
90-94		Frank Grannis, TOC

# 2016 Open Water Standings

2016 PacMasters: First Place finishers for all categories, genders, and age groups. Note that we only consider those swimmers who have swum AT LEAST 2 events.

# Cat 1

Age Group	Female	Male
18-24	Allison Arnold	Wyatt Butler
25-29	Lindsay Gaudinier	Chad La Tourette
30-34	Sarah Chinn	Quinn Fitzgerald
35-39	Eve Maidenberg	Matthew Roper
40-44	Jennifer Bang	Trevor Gillis
45-49	Cynthia Hertzer	Chris Bond
50-54	Kimberly Elsbach	David Brancamp
50-54	Susan Preston	No swimmer
55-59	Marguerite Meyer	Mike Carr

55-59	No swimmer	Steve Cutting
60-64	L.Schmucker	S.MacDonald
65-69	Jane Lee	Joel Wilson
70-74	Kate Coleman	Thomas McCarty
75-79	Susan Munn	Ralph Brott
80-84	No swimmer	James Cotton

## Cat 2 (wetsuit)

Age Group	Female	Male
30-34	Angela Pack	No swimmer
35-39	Emily Cocks	No swimmer
40-44	Pamela Garfield	Alex Andalis
45-49	Aki Lewis	Brendan Kato
50-54	Kim Larson	Jay Bedsworth
55-59	Denise Berro	Kenneth Clews
60-64	Martha Seaver	D. Goupil
65-69	Jacklyn Litman	Greg Jacobus
75-79	No swimmer	Donald Ingalls

# **Pacific Master Award Winners:**

Coach of the Year: Michael Kazek

**USMS Dorothy Donnelly Service Award:** Laura B. Val, David Wierdsma **Nancy Ridout Distinguised Service Award:** Kerry O'Brien, Joel Wilson

Contributor of the Year Award: Robert L. Anderson

Appreciation Award: David Benjamin, Rob Heath, Peg Flynn, Jeremy Cohen, Linda Shoenberger,

Ali Hall

Personal Achievement Award: Suzanne Dods Peggy Lucchesi Award: David Wierdsma

# Pacific Local Masters Swimming Committee

# STATEMENT OF FINANCIAL POSITION

As of October 31, 2016

·	TOTAL
ASSETS	
Current Assets	•
Bank Accounts	•
1000000 Cash	
1000100 Wells Fargo Checking Account	132,364.56
1000200 Wells Fargo Savings Account	311,932.84
1000300 MNB CD	0.00
Total 1000000 Cash	444,297.40
Total Bank Accounts	\$444,297.40
Total Current Assets	\$444,297.40
TOTAL ASSETS	\$444,297.40
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
3000000 Opening Balance Equity	14,988.50
3900000 Retained Earnings	372,157.76
Net Revenue	57,151.14
Total Equity	\$444,297.40
TOTAL LIABILITIES AND EQUITY	\$444,297.40

# Pacific Local Masters Swimming Committee Budget vs. Actuals: FY2016 - FY16 P&L

			Total		
		Actual	Budget	Remaining	% Remaining
Revenue					
4000000 INCOME				0.00	
4010000 Registration				0.00	
4011000 Membership Dues		148,204.65	154,855.00	6,650.35	4.29%
4012000 Clubs Registration		990.00	4,375.00	3,385.00	77.37%
4014000 PacMasters Donations		6,141.00	5,000.00	-1,141.00	-22.82%
4015000 USMS Donations		35.00	200.00	165.00	82.50%
Total 4010000 Registration	49	155,370.65 \$	164,430.00 \$	9,059.35	5.51%
4020000 Event Fee Income				0.00	
4020100 Meet Sanction Fees			0.00	0.00	
4020200 Open Waster Sanction Fees		4,000.00	6,000.00	2,000.00	33.33%
4020300 Meet Management Services		5,654.00	11,000.00	5,346.00	48.60%
4020400 Sanction Bond Deposits		1,050.00	2,550,00	1,500.00	58.82%
Total 4020000 Event Fee Income	↔	10,704.00 \$	19,550.00 \$	8,846.00	45.25%
4070000 Other Income				0.00	
4070100 Clinic Revenue			2,000.00	2,000.00	100.00%
4070200 Video Rental		20.00	200.00	180.00	90.00%
4070500 PacMasters Meet		26,980.37	0.00	-26,980.37	
4070900 Misc. Other Income		790.62	2,000.00	1,209.38	60.47%
Total 4070000 Other Income	κs	27,790.99 \$	4,200.00	-\$ 23,590.99	-561.69%
4090000 Bank Interest		149.95	250.00	100.05	40.02%
Total 4000000 INCOME	↔	194,015.59 \$	188,430.00	-\$ 5,585.59	-2.96%
40204000		150.00		-150.00	
Total Revenue	€9	194,165.59 \$	188,430.00	-\$ 5,735.59	-3.04%
Gross Profit	↔	194,165.59 \$	188,430.00	-\$ 6,735.59	-3.04%
Expenditures					
6000000 EXPENSE					
6100000 Office and Administrative					

45.25%

100.00%

90.00%

48.60% 58.82%

33.33%

40.02%

-3.04% -3.04%

60.47%

-561.69%

82.50%

5.51%

-22.82%

4.29% 77.37%

6100110 Supplies		2,086.16	3,000,00	913.84	30.46%
6100120 Postage		334 00	4 000 00	660 40	701.00
		06:150	1,000.00	008.10	00.81%
o i uut 30 Printing			200.00	200.00	100.00%
6100300 Telephone		553.70	200.00	-53.70	-10.74%
6100310 Conference Calls		1,854.74	2,500.00	645.26	25.81%
6100330 Web Conferencing		297.00	2,000.00	1,703.00	85.15%
6100350 Meeting Equipment		95.88	0.00	-95.88	
6100400 Rule Books		190.00	150.00	40.00	-26.67%
6100450 File Storage		880.00	1,250.00	370.00	29.60%
6100500 Meeting Room Rental		940.00	1,400.00	460.00	32.86%
6101200 Office Travel/Training/Entertainment		58.10	0.00	-58.10	
6101999 Office Administrative Contractor		17,015.51	30,000,00	12,984.49	43.28%
6102000 Bank Fees/NSF Return Checks		6.00	100.00	94.00	94.00%
6102100 Renewal Notices		64.99	300.00	235.01	78.34%
6109000 Misc. Office Expenses		160.00	2,500.00	2,340.00	93.60%
Total 6100000 Office and Administrative	<b>⇔</b>	24,533.98 \$	45,200.00 \$	20,666.02	45.72%
6200000 Executive Committees					
6210000 Chairman					
6210110 Chair Office/General Admin. Expenses			4,000.00	4,000.00	100.00%
6210200 ChairTravel/Entertainment			750.00	750.00	100.00%
Total 6210000 Chairman	\$	0.00	4,750.00 \$	4,750.00	100.00%
6220000 Treasurer					
6220110 Acctg Online Services		715.19	500.00	-215.19	-43.04%
6220120 Filling Fees		45.00	100.00	55.00	55.00%
Total 6220000 Treasurer	49	760.19 \$	\$- 00.009	160.19	-26.70%
6230000 Secretary			100.00	100.00	100.00%
6240000 Awards					
6240100 Swimmer of the Year		1,196.79	1,200.00	3.21	0.27%
6240130 Service/Achievement		692.00	1,500.00	808.00	53.87%
6240160 Coach of the year		70.47	200.00	129.53	64.77%
Total 6240000 Awards	s <del>s</del>	1,959.26 \$	2,900.00 \$	940.74	32.44%
6250000 Hospitality		852.43	2,500.00	1,647.57	65.90%
6260000 Scheduling		228.00	100.00	-128.00	-128,00%
Total 6200000 Executive Committees	€9-	3,799.88 \$	10,950,00 \$	7,150.12	65.30%

ıχ
eet
Ξ
8
8
00
63(

21.43% 18.90%

150.00

1,890.00 1,550.00 -28,094.30

64.58%

-1872.95%

69.40% 75.00%

3,470.00

225.00

-42.82% -4.17% 50.49% -**76.37**%

-1,712.99

-100.00 1,009.74

21,612.55

100.00% 100.00% 100.00% 99.45% 100.00% -34.28%

2,300.00

500.00

6,862.00

93.67%

562.00 100.00 42.86% 60.00% 70.00%

3,000.00

540.00

3,500.00 2,825.50 1,902.22

2,000.00

95.11% 43.75%

94.18%

100.00%

2,000.00

16,547.72

100.00%

280.00

2,500.00

71.82%

18.10%

362.00

2,000.00

1,638.00

6510100 Constant Contact

6310000 Sanction/Meet Operations				
6310100 USMS Pool Sanction Fees		550.00	700.00	
6310399 Contract Service for HyTek		8,110.00	10,000.00	
6310400 Pools/Meet Sanction (Bond) Refund		850.00	2,400.00	
6310500 PacMasters Meets		29,594.30	1,500.00	
6310600 Meet Incentives		1,530.00	5,000.00	
6310650 Pool Meet Bonuses		75.00	300.00	
6310700 Championship Meet Awards		5,712.99	4,000.00	
6310750 Championship Meet Incentive		2,500.00	2,400.00	
6310900 Meet Equipment		990.26	2,000.00	
Total 6310000 Sanction/Meet Operations	₩.	49,912.55 \$	28,300.00	岭
6320000 Officials				
6320100 Officials Registration		38.00	600.00	
6320150 Officials Clinics			100.00	
6320200 Officials Travel to Nationals			2,300.00	
6320250 Officials Local Travel Reimbursement			3,400.00	
6320900 Officials Clothing			500.00	
Total 6320000 Officials	€9-	38.00 \$	6,900.00	₩
6338000 VP Pool Meets Discretionary			2,000.00	
Total 6300000 Pool Meets	₩	49,950.55 \$	37,200.00	<del>4</del>
6400000 Open Water Expenses				
6400500 USMS OW Sanction Fees		4,000.00	7,000.00	
6401200 Evaluator Travel Reimbursement		360.00	900'006	
6401300 Safety Vehicle Subsidy		1,500.00	5,000.00	
6401400 Open Water Points Awards		174.50	3,000.00	
6401500 Trailer&Buoy Maint. & Equip. Purchase		97.78	2,000.00	
6401550 Trailer Storage		360.00	640.00	
6470100 Open Water Training/Clinics			2,500.00	
6480000 VP Open Water Discretionary			2,000.00	
Total 6400000 Open Water Expenses	€9	6,492.28 \$	23,040.00	₩.
650000 Communication & Technology				
6510000 Publications - Electronic				
		!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!	,	

6510599 Freelance Writers			3,000.00	3,000.00	100.00%
Total 6510000 Publications - Electronic	€	1,638.00 \$	5,000.00 \$	3,362.00	67.24%
6520000 Web Site					
6520180 Web Internet Provider		356.29	250.00	-106.29	-42.52%
6520150 Software - Web Site	·	98.26	2,900.00	2,801.74	96.61%
6520599 Webmaster Confractor		5,309.00	6,600.00	1,291.00	19.56%
6520999 Other Web Contractors		2,699.50	3,000.00	300.50	10.02%
Total 6520000 Web Site	₩.	8,463.05 \$	12,750.00 \$	4,286.95	33.62%
6530000 Technology				٠	
6530150 Software - Technology		79.20	50.00	-29.20	-58.40%
6530599 Contractors - Technology			50.00	50.00	100.00%
Total 6530000 Technology	€9	79.20 \$	100.00 \$	20.80	20.80%
6540000 Marketing/Public Relation					
6540100 Advertising			100.00	100.00	100.00%
6540300 Marketing Printing			500.00	500.00	100.00%
Total 6540000 Marketing/Public Relation	ક્ર	\$ 00.0	\$ 00.009	600.00	100.00%
6550099 Other Communic. & Tech. Professional Services			2,000.00	2,000.00	100.00%
6580000 VP Communication & Techn. Discretionary		18.80	2,000.00	1,981.20	99.06%
Total 650000 Communication & Technology	\$	10,199.05 \$	22,450.00 \$	12,250.95	54.57%
6600000 Clubs and Coaches					
6600100 Coaches Scholarship		3,055.36	3,000.00	-55.36	-1.85%
6600200 Coaches Travel Reimbursement			. 00'009	00009	100.00%
6600500 Coaches Clinic Facilities Rental			800.00	800.00	100.00%
6600550 Other Coaches Clinics Expense		119.38	2,000.00	1,880.62	94.03%
6600599 Coaches Clinic Stipends			5,000.00	5,000.00	100.00%
6600900 Coaches Clinic Sponsorship			10,000.00	10,000.00	100.00%
6680000 VP Club and Coaches Discrettonary			2,000.00	2,000.00	100.00%
Total 6600000 Clubs and Coaches	₩.	3,174.74 \$	23,400.00 \$	20,225.26	86.43%
, 6700000 Convention					
6700100 Delegates Registration	•	5,940,00	5,000.00	-940.00	-18.80%
6700200 Delegates' Expense Reimbursement		13,880.47	14,000.00	119.53	0.85%
6700300 Convention Hotel			13,000.00	13,000.00	100.00%
6700900 Other Convention Costs		342.50	1,000.00	657.50	65.75%
Total 6700000 Convention	<b>6</b>	20,162.97 \$	33,000.00 \$	12,837.03	38.90%

6800000 Annual Meeting					
6800100 Annual Mtg. Room Rental		1,331.00	3,500.00	2,169.00	61.97%
6800300 Annual Mtg. Catering		2,500.00	7,000.00	4,500.00	64.29%
6800400 Annual Mtg. Poof Rental		586.00	500.00	-86,00	-17.20%
6800500 Annual report			3,000.00	3,000.00	100.00%
6800999 Annual Mtg. Speaker Fees	:	5,000.00	5,000.00	0.00	0.00%
Total 6800000 Annual Meeting	49	9,417.00 \$	19,000.00 \$	9,583.00	50.44%
6900000 USMS Dues					
6901000 USMS Individuals Membership		6,615.00	4,510.00	-2,105.00	-46.67%
6901100 PacMasters Scholarship and over 85		949.00	1,200.00	251.00	20.92%
6902000 USMS Clubs Registrations			175.00	175.00	100.00%
6903000 USMS Transfers			200.00	200.00	100.00%
6905000 USMS Donations		1,439.00	200.00	-1,239.00	-619.50%
Total 6900000 USMS Dues	₩	\$ 003.00 \$	6,285.00	-\$ 2,718.00	-43.25%
6990000 Other Income/Expenses					
6990100 Donation		26.00	2,000.00	1,974.00	98.70%
Total 6990000 Other Income/Expenses	₩	26.00 \$	2,000.00 \$	1,974.00	98.70%
Total 6000000 EXPENSE	₩	136,759.45 \$	222,525.00 \$	85,765.55	38.54%
Uncategorized Expenditure		255.00		-255.00	
Total Expenditures	€	137,014.45 \$	222,525.00 \$	85,510.55	38.43%
Net Operating Revenue	49	57,151.14 -\$	34,095.00	-\$ 91,246.14	267.62%
Other Expenditures					
Reconciliation Discrepancies		0.00		0.00	
Total Other Expenditures	₩.	\$ 00.0	\$ 00.00	00'0	
Net Other Revenue	€	\$ 00.0	0.00 \$	00.0	
Net Revenue	₩.	57,151.14 -\$	34,095.00	-\$ 91,246.14	267.62%

Wednesday, Nov 02, 2016 11:57:12 AM GMT-7 - Cash Basis

Ciffic	Locall	Wasters 9	Pacific Local Masters Swimming Committee 2017 Budget Proposal	2017 Budget	Pronosal			
Jart	Chart of Accounts	unts						
3	Account #		Account Name	Pro	Proposed	Actual as	2016	
				2017	2017 \$ Budget	of 10/31/16	\$ Budget	Notes
			Income/Revenue			T		
	4010000		Registration					
		4011000	Membership Fees	158,000.00	00:0	148,204.65	154,855.00	12,100 members x \$13 each, less 820 people18-24, and 130 people 80 and above (99% on-line registrations) paper registration pass true a/c 6900100
								Paper entry \$54 - \$41 offset by a/c 6900100 from USMS and USMS Invoice \$13-for CC PacMasters fee
		4012000	Clubs Registration	008\$		066	4,375.00	150 clubs at \$5, 95% paper registration pass thru a/c 6902000
	:			<b>.</b>				Paper entry \$65 - \$25 offset by a/c 6902000 from USMS and USMS invoice \$30 for PacMasters fee
		4014000	PacMasters Donations	5,000.00	00.	6,141.00	5,000.00	from Paper entries and USMS invoice
		4015000	USMS/ Donations	200		35	200	USMS/ISHOF/SSL - From Paper entries - offset by a/c 6905000 from USMS Invoice
	4010000		Total Registration	164,000,00	0.00	155,370.65	164,430,00	
	4020000		Event Fee Income					
		4020100	<del>-</del>	200.00			c	USMS 4 non-events at \$50 ner event offset by at; 6340040 from USMS Invoice
		4020200	1	0.000.8		4 000 00	00 00	USMS OW events, revenue estimate to pay full cost (\$1000 per event) offset by a/c edition I ISMS Invoice
		4020300		11,000.00				From Meets Off set by a/c 6310050 from Invoice to Vendor
		4020400	T	2,550.00		1,050.00	2,550.00	From Meets Off set by a/c 6310050 when bond refunded
	402000		Total Event Fee Income	19,750		10,704.00	13,496.00	
			-			,		All Parties and the Control of the C
Ī	407000	0070207						
	<del> </del> -	4070200	_	200		50	200	Nevelue IIOH Heribels and Coaches Chies - Foot and Ovy
		4070500		25.000.00	00	980.37		PacMasters Meet (City Mile - Snrinn Chamminnshin) Revenue from Meet Registration
		4070900	7-	2,000.6	0,0		000:00	A Company of the Comp
	4070000		$\overline{}$	27200		27,790,99	4,200.00	
Ī								
	4090000	4090000	Bank Interest	<u>250</u>		149.95	250	a de l'action de la graphica de l'action d
		4000000	TOTAL INCOME	211.	211,200.00	194,165.59	188,430.00	Total Income
			EXPENDITURES					
6000000			Expense					

				2047 & Dudget	26 40124148	\$ Dudwot	
				roll a bunger	01/10/01/10	a padger	Notes
6100000	9		Office and Administrative				
		6100110	Supplies	3,000.00	2,086.16	3,000.00	Supplies from Office Admin and all other committees
		6100120	Postage	1,000.00	331.9	1,000.00	Postage from Office Admin and all other committees
		6100130	Prinking	200		200	Printing from Office Admin and all other committees except for Mktg and Publication
		6100300	Telephone	900	553.7	200	
		6100310	Conference Calls	2,500	1,854.74	2,500.00	
		6100330	Web Conferencing	2,000	297	2,000.00	
		6100350	Meeting Equipment	100	95.88	0	
		6100400	Rule books	200	190	150	
		6100450	File Storage	1;250.00	880	1,250,00	
		6100500	Meeling Room Rental	\$1,400.00	940	1,400,00	
		6101200	Office Travel/Training/Entertainment	100	58.1	0	
		6101999	Office Administrative Contractor	35,000.00	17,015.51	30,000.00	1099
		6102000	Bank Fees/NSF Return Checks	100	8	100	
		6102100	Renewal Notices	300	64.99	300	
		6109000	Misc. Office Expenses	2,500.00	160	2,500.00	
			Total Office and Administrative	49,300.00	24,533.98	45,200.00	Total Office Administrative
6200000	00		Executive Commitees				
	6210000		Chairman				
		6210110	Office/General Admin, Expenses	4,000.00		4,000.00	
		6210200	Chair Travel/Entertainment	750		750	Travel
			Chairman Total	4,750.00	0	4,750.00	Total
	6220000		Treasurer		•		
		6220110	Acctg Online Services	800	715.19	500	
		6220120	Filing Fees	100	45	100	
			Total Treasurer	180	760.19	<u>600</u>	Total
	6230000		Secretary	100	0	100	Total
	6240000		Awards				
				0000			×
		0240100	Swimmer of the Year	00.000,00	1,186.78	00.002,1	genders = 28 x 100+25 = 4,900
		6240130	Sanice/Achievement	1 500 00	602	1 500 00	
		6240160	$\neg$	200	70.47	200	
			Total Awards	6,700.00	1,959.26	2,900.00	Total
				AT THE PARTY OF TH			
	6250000		Hospitality	2,500.00	852.43	2,500.00	

•

Pointing   Chical Escentive Committees   250   100	6200000							
Total Executive Contrnitions   14480.00   12,126.00   15,126.00	6200000	6260000		Schoduling	25.0	220	407	The state of the s
Fold Part   Poly Meets   Fold Particles   Fold Part				Total Evecutive Committees	44 400 00	2 200 00	100	
Sanction/Meet Operations   700   550   700   7					00,004,41	07.22.00	00,000,00	rotal Executive Committees
Sanction/Meet Operations   Sanction/Meet Operations   Sanction/Meet Operations   Sanction/Meet Coperations   Sanction/Meet Coperations   Sanction/Meet Coperations   Sanction Coperat	6300000			Pool Meets				
5319400   USMS Pool Sanction fees   700   500   700		6310000		Sanction/Meet Operations				e, installations
5310309   Country Co			3346400	I ICARC Dool Constant food	200	0.1	2002	
6510000         Christop Poolahleel Sanclorr (Bond) Refund         2,400.00         650         2,400.00           6510000         6510000         24,000.00         1,500.00         1,500.00         1,500.00           6510000         6510000         75         300         1,500.00         1,500.00         1,500.00           6510000         6510000         75         300         2,600.00         1,530.00         2,600.00           6510000         651000         75         300         2,600.00         2,500.00         2,600.00           6510000         651000         75         300         2,600.00         2,600.00         2,600.00           6510000         651000         76         300         2,600.00         2,600.00         2,600.00           6510000         651000         76         300         2,600.00         2,600.00         2,600.00         2,600.00           6510000         75         70         <			5310399	Contract Service for HyTek	10.000.00	8 110 00	100	Serticion lees paid to Composo Trom Como Invoice per event onset by arc 403011
6310500   Pachfacters Meets   29,500.00   1,500.00			5310400	Pools/Meet Sanction (Bond) Refund	2,400.00	850	2.400.00	offset by alc 4030400
6310600         Moet Incentives         5,000.00         1590.00         5,000.00           6310700         Championiship Meet Incentive         300         75         300           6310700         Championiship Meet Incentive         2,000.00         2,500.00         2,400.00           6310900         Meet Equipment         2,000.00         2,500.00         2,400.00           632000         Total Sanction/Meet Operations         2,000.00         300.26         2,000.00           632000         Officials Cinics         100         300.26         2,500.00           6320200         Tracel to Nation/Meet Operations         100         300.26         2,500.00           6320200         Tracel to Nation/Meet Canalized         100         300.26         2,500.00           6320200         Tracel to Nation/Meet Discretionary         2,000.00         300.26         2,500.00           6320200         Trotal Officials Cinics         2,000.00         3,400.00         3,400.00           6320200         Trotal Officials Cinics         2,000.00         2,000.00         2,500.00           6320200         Trotal Officials Cinics         2,000.00         3,400.00         3,600.00           6320200         USMS OW Sanction fees         7,000.00 <td< td=""><td></td><td></td><td>5310500</td><td>PacMasters Meets</td><td>29,500.00</td><td></td><td>1,500,00</td><td>offset with Meet Registration Revenue at 4070500</td></td<>			5310500	PacMasters Meets	29,500.00		1,500,00	offset with Meet Registration Revenue at 4070500
\$100   \$100			6310600	Most Incentives	5,000.00		5,000.00	
6310750         Championship Meet Awards         5,500.00         5,712.90         4,000.00           6310750         Championship Meet Incustivo         2,500.00         2,500.00         2,500.00         2,500.00         2,400.00           6310900         Foldstool         Foldstool         2,500.00         2			6310650	Pool Meet Bonuses	300		300	
6310700         Championship Meet Incentive         2,500,00         2,500,00         2,400,00           6310900         Total SanctionNifeet Operations         2,000,00         980,28         2,000,00           632000         Officials         Control SanctionNifeet Operations         52,000,00         38         600           632000         Officials Chines         400         100         100         100           632000         Trovel to Nationals         2,300,00         38         600         100           632000         Trovel to Nationals         2,300,00         38         600         100           632000         Trovel Officials Chines         400         100         100         100           632000         Trovel Officials Chines         400         100         100         100           632000         Local Travel Reinbursement         3,000,00         5,000,00         5,000,00         600			6310700	Championship Meet Awards	5,500.00		4,000,00	
6310900         Most Equipment         2,000,00         999,26         2,000,00           632000         Officials         70081 Sarction Indicates         2,000,00         4991,255         28,300,00           632000         Officials         100         38         600           632000         Officials Clinics         100         38         600           632020         Ordicals Clinics         2,000,00         38         600           632020         Ordicals Clinics         2,000,00         3,400,00         3,400,00           632020         Officials Clinics         2,000,00         3,400,00         3,400,00           632020         Officials Clinics         2,000,00         3,400,00         3,400,00           632020         Officials Clinics         2,000,00         3,000,00         3,000,00           632020         Officials Clinics         2,000,00         3,000,00         3,000,00           632020         Officials Clinics         3,000,00         3,000,00         3,000,00           632020         Officials Clinics         3,000,00         3,000,00         3,000,00           6401400         Open Water Feinbursenent         3,000,00         3,000,00         3,000,00           6401400 </td <td></td> <td></td> <td>6310750</td> <td>Championship Meet Incentive</td> <td>2,500,00</td> <td></td> <td>2,400.00</td> <td>LCM incentive</td>			6310750	Championship Meet Incentive	2,500,00		2,400.00	LCM incentive
63 10000         Total Sanction/Meet Operations         97900 no         48912.65         28,300.00           6320000         Officials         600         38         600			5310900	Meet Equipment	2,000.00		2,000.00	
6220000         Officials         600           6220100         Officials         100           6220100         Officials Clinics         400           6220100         Citicals Clinics         100           6220200         Travel to Nationals         2,300,00           6220200         Travel Reimbursement         3,400,00           6320200         Trotal Criticals clothing         500           6320200         Trotal Criticals         500           632000         Officials clothing         500           632000         Officials clothing         500           632000         Trotal Criticals         500           632000         Trotal Criticals         500           632000         Trotal Pool Meets         500           6401200         Evaluator Travel Reinbursement         500           6401200         Evaluator Travel Reinbursement         500           6401300         Salesy Vehicle Subsidy         5,000,00           6401400         Open Water Profiles Awards         5,000,00           6401500         Trailer Storage         1,200,00           6401500         Trailer Storage         1,200,00           64000         Salou Water Expenses         2,000,		6310000		Total Sanction/Meet Operations	67900.00		28,300.00	Total
6220000         Officials Registration         600         38         100           6220100         Officials Registration         600         38         600           6220200         Travel to Materials         100         100           6220200         Travel to Materials         3,400,00         2,300,00           6220200         Officials Culting         500         3,400,00           6320200         Officials Culting         500         3,400,00           6320200         Officials Culting         500         3,400,00           6320200         Officials Culting         500         500           6320200         Officials Culting         500         500           6320200         Officials Culting         500         500           632020         Total Officials Culting         500         500           632020         Total Meets         500         500           640120         Evaluator Travel Reinbursement         500         500           6401500         Evaluator Travel Reinbursement         300         500           6401500         Trafer Expenses         7,200,00         174,5         2,000,00           6401500         Trafer Call Open Water Expenses         2								
6220100         Officials Childres         600         38         600           822020         Travel to Mationals         100         2.300.00         2.300.00           622020         Local Travel Reinbursement         3.400.00         2.300.00         2.300.00           622020         Officials cothing         500         5.00         5.00           622020         Officials cothing         500         5.00         5.00           622020         Officials cothing         500         5.00         5.00           632020         Officials cothing         5.00         5.00         6.00           632020         Total Officials cothing         5.00         6.00         6.00           632020         Total Officials Cothing         5.00         6.00         6.00           632020         Total Meets         5.00         7.00         7.00           632020         Den Water Expenses         7.00         7.00         7.00           640120         Evaluation Travel Reinbursement         900         14.00         7.00           640130         Evaluation Travel Reinbursement         900         14.00         7.00           6401400         Open Water Foints Awards         3.00         7.		6320000		Officials		-		
6320150         Olficals Clinics         100         100           6320200         Travel to Nationals         2,300,00         2,300,00           6320200         Travel to Nationals         2,300,00         2,300,00           6320000         Total Officials         500         3,400,00           6320000         Total Officials         500         500           632000         Total Officials         5,900,00         5,000,00           632000         Total Officials         5,000,00         2,000,00           632000         Total Officials         5,000,00         2,000,00           632000         Sales Value         5,000,00         2,000,00           6401300         Sales Value         5,000,00         5,000,00           6401300         Sales Value         5,000,00         5,000,00           6401500         Trailer Shurads         1,200,00         360         60           6401500         Trailer Shurads         1,200,00         2,500,00         640           6401500         Open Water Points Awards         1,200,00         2,500,00         2,000,00           6401500         Open Water Expenses         2,500,00         2,000,00         2,000,00           6401500			6320100	Officials Registration	009		900	
6320200         Travel to Nationals         2,300.00         2,300.00           6320200         Local Travel Reimbursement         3,400.00         5,300.00           6320000         Total Officials octothing         500         500           6320000         Total Officials octothing         5,000.00         500           6320000         VP Pool Meets Discretionary         2,000.00         2,000.00           632000         VP Pool Meets Discretionary         2,000.00         2,000.00           632000         USMS OW Sanction fees         7,000.00         4,000.00         7,000.00           6401500         USMS OW Sanction fees         7,000.00         4,000.00         7,000.00           6401500         USMS OW Sanction fees         7,000.00         1,500.00         7,000.00           6401500         USMS OW Sanction fees         7,000.00         1,41.5         3,000.00           6401500         Trailer Storage         1,200.00         1,41.5         3,000.00           6401500         Trailer Storage         1,200.00         2,500.00           6401000         VP Open Water Trailing/Clinics         2,500.00         2,500.00           6401000         VP Open Water Expenses         2,200.00         2,500.00           100			5320150		100		100	
6320250         Local Travel Reimbursement         3,400.00         3,400.00           6320000         Total Officials clothing         500         500           6320000         Total Officials         690.00         28         5,900.00           6320000         VP Pool Meets Discretionary         2,000.00         2,000.00         2,000.00           63800         VP Pool Meets Discretionary         2,000.00         2,000.00         2,000.00           640100         USMS OW Sanction fees         7,000.00         49,860.55         37,200.00           640100         USMS OW Sanction fees         7,000.00         4,000.00         7,000.00           640100         USMS OW Sanction fees         7,000.00         17,500.00         5,000.00           640100         Open Water Points Awards         3,000.00         17,45         3,000.00           6401560         Trailer&Buoy Maint. & Equip. Purchase         6,200.00         97.78         2,000.00           6401660         Valen Water Training/Clinks         2,500.00         2,500.00         2,500.00           6417010         Open Water Expenses         2,500.00         2,000.00         2,000.00           6480000         VP Open Water Expenses         2,500.00         2,500.00         2,000.00			6320200		2,300.00		2,300.00	Travel
6320900         Total Officials         500         500           633800         Total Officials         6900.00         3.6         6.000.00           633800         VP Pool Meets Discretionary         2,000.00         4,000.00         2,000.00           6400600         USMS OW Sanction fees         7,000.00         4,000.00         7,000.00           6401200         Evaluator Travel Reimbursement         900         360         900           6401400         Open Water Points Awards         5,000.00         1,500.00         5,000.00           6401500         Trailer Storage         6,200.00         97.78         2,000.00           6401500         Trailer Storage         1,200.00         97.78         2,000.00           6401500         Open Water Trailing/Clinics         2,000.00         97.78         2,000.00           6401500         Open Water Trailing/Clinics         2,000.00         360         640           6401500         Open Water Trailing/Clinics         2,000.00         2,500.00         2,500.00           6401500         Open Water Trailing/Clinics         2,500.00         2,500.00         2,500.00           6401500         Open Water Expenses         2,500.00         2,500.00         2,500.00			6320250	mbursement	3,400.00		3,400.00	Trave)
6326000         Total Opficials         9900.00         38         6,300.00           6338000         VP Pool Meets Discretionary         2,000.00         4,000.00         2,000.00           Advision         Total Pool Meets         6,800.00         4,000.00         2,000.00           6400500         USMS OW Sanction fees         7,000.00         4,000.00         7,000.00           6401200         Evaluator Travel Reimbursement         900         360         900           6401400         Open Water Points Awards         5,000.00         1,500.00         5,000.00           6401400         Open Water Points Awards         6,000.00         174.5         3,000.00           6401500         Trailer Storage         1,200.00         97.78         2,000.00           6401500         Open Water Trailing/Clinics         2,500.00         2,500.00           6401500         Open Water Trailing/Clinics         2,500.00         2,500.00           6401500         VP Open Water Expenses         27,800.00         6,490.00           6401500         VP Open Water Expenses         27,800.00         2,500.00			6320900		500		500	
6438600         VP Pool Meets Discretionary         2,000.00         2,000.00           6400500         USMS OW Sanction fees         7,000.00         40,000.00         7,000.00           6401500         USMS OW Sanction fees         7,000.00         4,000.00         7,000.00           6401500         Evaluator Travel Reimbursement         900         360         900           6401500         Evaluator Travel Reimbursement         900         1,500.00         7,000.00           6401600         Den Water Points Awards         3,000.00         174.5         3,000.00           6401600         Trailer Storage         1,200.00         97.78         2,000.00           6401600         Open Water Training/Clints         2,500.00         360         640           6480000         VP Open Water Expenses         2,000.00         2,500.00         2,500.00           6480000         VP Open Water Expenses         2,000.00         2,000.00           6480000         VP Open Water Expenses         2,000.00         2,000.00           6480000         VP Open Water Expenses         2,000.00         2,000.00		6320000			6900.00		00.006,9	
6338000         VP Pool Meets Discretionary         2,000.00         2,000.00           Total Pool Meets         100 Meets         2,000.00         2,000.00           6400500         USMS OW Sanction feas         7,000.00         4,000.00         7,000.00           6401200         Evaluator Travel Reimbursement         900         360         900           6401300         Safety Vehicle Subsidy         5,000.00         1,500.00         5,000.00           6401400         Open Water Points Awards         3,000.00         17.45         3,000.00           6401500         Trailer Storage         1,200.00         97.78         2,000.00           641500         Open Water Training/Clinics         2,500.00         360         640           6480000         VP Open Water Expenses         2,500.00         2,500.00         2,500.00           7         Total Open Water Expenses         27,800.00         2,000.00         2,000.00								
Total Pool Meets         96.800.00         49.850.55         37.200.00           6400500         USMS OW Sanction fees         7,000.00         4,000.00         7,000.00           6401200         Evaluator Travel Reimbursement         900         360         900         360           6401300         Safety Vehicle Subsidy         6,000.00         17.500.00         5,000.00         900           6401400         Open Water Points Awards         3,000.00         17.45         3,000.00           6401600         Trailer Storage         1,200.00         97.78         2,000.00           640100         Open Water Training/Clinics         2,500.00         97.78         2,500.00           6430000         VP Open Water Discretionary         2,000.00         2,500.00         2,500.00           6430000         VP Open Water Expenses         27.800.00         9,492.28         23.040.00		6336000		VP Pool Meets Discretionary	2,000.00		2,000.00	
6400500         USMS OW Sanction fees         7,000,000         4,000,00         7,000,00           6401200         Evaluator Travel Reimbursement         900         360         900           6401300         Safety Vehicle Subsidy         5,000,000         1,500,000         5,000,00           6401400         Open Water Points Awards         3,000,00         174.5         3,000,00           6401600         Trailer Slorage         1,200,00         97.78         2,000,00           6401600         Trailer Slorage         1,200,00         360         640           6401600         Open Water Training/Clinics         2,500,00         2,500,00           6480000         VP Open Water Expenses         2,000,00         2,500,00           Total Open Water Expenses         27,800,00         6,492,28         23,040,00	6300000				66,800.00		37,200.00	Total Pool Meets
6400500         USMS OW Sanction fees         7,000.00         4,000.00         7,000.00           6401200         Evaluator Travel Reimbursement         900         360         900           6401300         Safety Vehicle Subsidy         5,000.00         1,500.00         5,000.00           6401400         Open Water Points Awards         3,000.00         174.5         3,000.00           6401600         Trailer Blooy Maint. & Equip. Purchase         6,200.00         97.78         2,000.00           6401600         Open Water Training/Clinics         2,500.00         840         840           6480000         VP Open Water Expenses         2,000.00         2,500.00           7000.00         2,000.00         2,000.00								
6400500         USMS OW Sanction fees         7,000.00         4,000.00         7,000.00           6401200         Evaluator Travel Relimbursement         900         360         900           6401300         Safety Vehicle Subsidy         5,000.00         1,500.00         5,000.00           6401400         Open Water Points Awards         3,000.00         174.5         3,000.00           6401500         Trailer&Buoy Maint. & Equip. Purchase         6,200.00         97.78         2,000.00           6401500         Trailer Storage         1,200.00         97.78         2,000.00           6470100         Open Water Trainling/Clinics         2,500.00         2,500.00           6480000         VP Open Water Discretionary         2,000.00         2,000.00           Total Open Water Expenses         27,800.00         8,492.28         23.040.00	6400000			Open Water Expenses				
8401200         Evaluator Travel Reimbursement         900         360         900           6401300         Safety Vehicle Subsidy         5,000,00         1,500,00         5,000.00           6401400         Open Water Points Awards         3,000,00         174,5         3,000,00           6401500         Trailer Blory Maint. & Equip. Purchase         6,200,00         97,78         2,000,00           6401500         Open Water Training/Clinics         2,500,00         2,500,00         2,500,00           6480000         VP Open Water Training/Clinics         2,000,00         2,000,00         2,000,00           7 Total Open Water Expenses         27,800,00         2,000,00         2,000,00			5400500		7.000.00	4 000 00	7 000 00	10 OW events, revenue estimate to pay full cost (\$1000 per event) from USMS Invontine by all addition
6401300         Safety Vehicle Subsidy         5,000.00         1,500.00         5,000.00           6401400         Open Water Points Awards         3,000.00         174.5         3,000.00           6401500         Trailer Blory Maint. & Equip. Purchase         6,200.00         97.78         2,000.00           6401500         Trailer Storage         1,200.00         360         640           6470100         Open Water Training/Clinics         2,500.00         2,500.00           6480000         VP Open Water Expenses         2,000.00         2,000.00           Total Open Water Expenses         27,800.00         6,492.28         23,040.00		ŀ	5401200		006		900	Tavel
6401400         Open Water Points Awards         3,000.00         174.5         3,000.00           6401500         Trailer&Buoy Maint. & Equip. Purchase         6,200.00         97.78         2,000.00           6401500         Trailer Storage         1,200.00         360         640           6470100         Open Water Training/Clinics         2,500.00         2,500.00           6480000         VP Open Water Discretionary         2,000.00         2,000.00           Total Open Water Expenses         27,800.00         6,492.28         23,040.00			3401300		5,000.00		5,000,00	
6401560         Trailer&Buoy Maint. & Equip. Purchase         6,200.00         97.78         2,000.00           6401560         Trailer Storage         1,200.00         360         640           6470100         Open Water Training/Clinics         2,500.00         2,500.00           6480000         VP Open Water Discretionary         2,000.00         2,000.00           7 Otal Open Water Expenses         27,800.00         6,492.28         23,040.00			6401400		3,000.00		3,000.00	
6470160         Trailer Storage         1,200,00         360         640           6470100         Open Water Training/Clinics         2,500,00         2,500,00           6480000         VP Open Water Discretionary         2,000,00         2,000,00           Total Open Water Expenses         27,800,00         6,492,28         23,040,00			5401500		6,200.00		2,000.00	
6470100         Open Water Training/Clinics         2,500.00         2,500.00           6480000         VP Open Water Discretionary         2,000.00         2,000.00           Total Open Water Expenses         27,800.00         6,492.28         23,040.00			3401550		1,200.00		640	
6480000         VP Open Water Expenses         2,000,00           Total Open Water Expenses         27,800,00         6,492,28         23,040,00			8470100		2,500.00		2,500.00	offset member registration revenue a/c 4070100
Total Open Water Expenses <u>27,800,00</u> <u>6,492,28</u> <u>23,040,00</u>			9480000		2,000.00		2,000.00	
	6400000			benses	27,800.00		23,040,00	Total Open Water Expenses
						2		

6500000   Communication & Technology					No.
6510000 6510100 6510100 6520100 6520100 6520100 6520100 6520000 6520000 6530000 6530000 6530000 6540000 6540000 6540000 6600000 6600000 6600000 6600000 6600000 6600000 6600000 6600000					
6510000 6520000 6520000 6520100 6520100 6520100 6520000 6520000 6530000 6530000 6530000 6540000 6540000 6540000 6540000 6560000 6600000 6600000 6600000 6600000 6600000 6600000 6600000 6600000	tronic				
6510000 6520100 6520100 6520100 6520100 6520100 6520000 6530000 6530000 6530000 6540000 6540000 6540000 6540000 65600100 66000200 66000200 66000500 66000500 66000500 66000500 66000500 66000500 66000500 66000500 66000500 66000500 66000500 66000500 66000500	2	2,200	1,638.00	2,000,00	rate increase
6520000 6520100 6520150 6520150 6520150 6520000 6520000 6530000 6530000 6530000 6540000 6540000 6540000 6540000 6540000 6540000 6540000 65600000 6600000 6600000 6600000 6600000 6600000		3,000.00		3,000.00	1099
6520000 6520100 6520100 6520150 6520599 6520000 6520000 6530000 6530000 6540000 6540000 6540000 6540000 65600500 6600500 6600500 6600500 6600500 6600500 6600500 6600500 6600500		5,200	1,638.00	5,000.00	
652000 6520150 6520150 6520599 6520000 6530000 6530000 6530000 6540000 6540000 6540000 6540000 6600100 66000 66000 66000 66000 66000 66000 66000 66000 66000 6600					
6520100 6520599 6520000 6520000 6520000 6530000 6530000 6540000 6540000 6540000 6540000 6540000 6600000 6600000 6600000 6600000 6600000 6600000 6600000 6600000 6600000					
6520150 6520599 6520000 6530000 6530000 6540000 6540000 6540000 6540000 6540000 6540000 66001000		800	297.29	250	horease
6520000 6520000 6520000 6530000 6530000 6540000 6540000 6540000 6560000 6600000 6600000 6600000 6600000 6600000 6600000	[3	2,900.00	98.26	2,900.00	
6520999 6520000 6530000 6530000 6530000 6540000 6540000 6540000 6600000 6600000 6600000 6600000 6600000 6600000 6600000 6600000		6,600.00	4,750.00	6,600.00	1099
6530000 6530000 6530000 6530000 6540100 6540300 6540300 6550099 6580000 6600200 6600200 6600250 6600550 6600550 6600550 6600550 6600550		3,000.00	2,699.50	3,000.00	Web development - 1099
6530000 653059 6530000 6540000 6540000 6540000 65600100 6600200 6600200 6600500 6600500 6600500 6600500 6600050	1	13300.00	7,845.05	12,750.00	
6530000 6530599 6530000 6540100 6540100 6540000 6540000 65600000 6600000 6600000 6600000 6600000 6600000 6600000 6600000					
6530000 6530000 6540000 6540000 6540000 6560000 6600000 6600000 6600000 6600000 6600000 6600000 6600000 6600000 6600000 6600000					
6530000 6540000 6540000 6540100 6540000 6550099 6580000 6600000 6600000 6600000 6600000	1	100	79.2	50	
6540000 6540000 6540000 6540000 6550099 6580000 6600200 6600500 6600500 660059 660059 660059 660059	2	20		50	1099
6540000 6540100 6540300 6550099 6550090 6600100 6600100 66001599 66001599 66001599 66001599 66001599	1	150	79.2	100	
6540000 6540100 6540000 6550099 6580000 6600200 6600500 6600500 6600500					
654000 654000 6550099 658000 6600100 6600200 660050 660059 660059 660059 660059 660059 660059	elation				
6540000 6550099 6580000 6600100 6600200 6600550 6600550 660059 660059 660059 660059 660059	-	100		100	
6550099 6580000 6680000 6600200 6600500 660059 660059 660059 660059 660059 660059	2	200		500	
6580000 6580000 6600200 6600500 6600590 6600590 6600590 6600590 6600590 6600590		009		600	Total
6580000 6580000 6600100 6600500 660059 660059 660059 660059 660059					
6580000 6600100 6600200 6600550 6600599 6600599 66000900	Other Communic.&Tech.Professional Ser 2,000.00	,000,000	0	2,000.00	Special e-blasts - 1099
6600100 6600500 660050 660059 6600900 66800900	VP Communication & Tech. Discreationar 2,000.00	,000.00	18.8	2,000.00	
6600100 6600500 660050 660059 6600900 66800900		23,250,00	9,581.05	22,450.00	Total Communication & Technology
6600100 6600200 6600500 660059 6600900 6600900					Manual Market Manual Control of the
6600100 6600200 6600550 660059 660059 660059 6600000	Se				
6600200 6600550 6600550 660059 660059 6600900 6680000	3	3,000.00	3,055.36	3,000.00	80% of registration fees, up to \$200 for travel outside Pacific
660050 660059 660090 6680000		009		600	Travel
6600550 660059 6600900 6680000	8	00		800	
6600300	2	2,000.00	119.38	2,000.00	Printing, Refreshments
000099	S.	00:000		5,000.00	Speaking fees - 1099
0000899				10,000.00	Joint sponsorship with USMS coaches training, not in 2017
		2,000.00		2,000.00	
		13,400.00	3,174.74	23,400,00	Total Clubs and Coaches
		THE TOTAL PROPERTY OF THE PROP			
6700100 Delegates Registration	9	6,000.00	5,940.00	5,000.00	

?

		-		1 4 4		Г	
				ZU1/ \$ Budget	of 10/31/16	\$ Budget	Notes
		6700200	Delegates Expense Reimb.	14,000.00	13,880.47	14,000.00	Air fare + travel allowance of \$130 - Travel
		6700300	Delegate Hotel Reservations	13,000.00		13,000.00	Hotel
		6700900	Other Convention Costs	1,000.00	342.5	1,000.00	
	6700080		Total Convention	34,000.00	20,162.97	33,000.00	Total Convention
	6800000		Annual Meeting	-			
		6800100	Annual Meeling Room rental	3,500.00	1,331.00	3,500.00	
		6800300	Annual Meeting Catering	7,000,00	2,500.00	7,000.00	
		6800400	Annual Meeting Pool Rental	009	586	200	
		6800500	Annual Report	3,000.00		3,000.00	
		6660089	Annual Meeting Speaker Fees	5,000.00	5,000.00	5,000.00	1099
	00000089		Total Annual Meeting	19,100.00	9,417.00	19,000.00	Total Annual Meeting
	0000069		USMS Dues				
		6901000	Individuals Member Registration	6,992	6,615.00	4,510.00	\$41 from USMS Invoice Offset by Revenue a/c 4011000
		6901100	PacMasters Scholarships and over 85	1,271.00	949	1,200.00	\$41 from USMS Invoice - no revenue to PacMasters
		6902000	Clubs Registration	287		175	\$41 from USMS Invoices Offset by Revenue a/c 401200
		6905000	USMS/ISHOF Donations	200	1,439.00	200	USMS/ISHOF/SSL - From USMS Invoice from Paper entries - offset by Revenue 4015000
	0000069	-	Total USMS Dues	<u>6.750</u>	9,003.00	6,285.00	Total USMS Dues
	,						
	6990000	:	Other Income/Expenses				
		6990100	Donation	2,000,00	26	2,000.00	
			Total Other Income/Expenses	2,000,00	26	2,000,00	Total 6990000 Other Income/Expenses
			Total Categorized EXPENSE	268,880.00	136,759.45	222,525.00	
		:					
			Uncategorized Expenditure	250	255		The state of the s
							- Andrews
0000009			Total Expenditures	259,130.00		222,525.00	
			NET OPERATING REVENUE	-47,930.00	57,151.14	-34,095.00	