

United States Masters Swimming																
2006 Budget																
PRELIM																
INCOME STATEMENT																
		ORIGINAL		FINAL		Through July		(w/ adj's)								
		2006 Budget		2006 Budget		2005 Actual		2005 Budget								
		ADJUSTMENTS		2004 Actual		2004 Budget		2003 Actual								
INCOME																
Registrar																
4010	Fees - Individuals 41,200 @ \$20	\$	824,000		\$	824,000	\$	742,035	\$	836,600	\$	840,693	\$	851,000	\$	846,229
	Fees - Individuals 2,000 @ \$15.00		30,000			30,000										
	Fees - One-time 700 @ \$8.00		5,600			5,600		3,272								
4020	Fees - Clubs @ \$30		15,000			15,000		15,330		15,000		15,600		15,000		10,160
4030	Fees - LMSC's @ \$30/\$40		1,600			1,600		1,610		1,600		1,590		1,500		980
4050	Transfers		-			-		348		-		-		-		
4000	Registrar Other		-			-		-		-		-		-		
T4000	Total Registrar		876,200		-	876,200		762,595		853,200		857,883		867,500		857,369
4070	Rule Book Sales		2,800			2,800		2,238		1,425		1,343		2,800		3,313
4071	Rule Book Sponsor Income		2,500			2,500		1,050		3,000		2,100		4,000		1,150
4074	Magazine Subscriptions		2,993			2,993		219		-		-		-		
4075	Publication Advertisement		90,000			90,000		53,606		37,500		5,666		5,600		7,644
4150	Championship Meet Surcharges		10,500			10,500		19,540		18,500		18,459		17,500		19,725
4151	LD Championship Surcharges		3,200			3,200		2,151		3,200		3,265		3,000		3,143
4155	Championship Patches		300			300		-		600		595		1,280		1,126
4156	LD Championship Patches		450			450		-		400		-		450		-
4157	LD Championship Medals		2,400			2,400		871		3,000		3,062		2,200		2,886
4159	Nat'l Meet Data Entry		3,500			3,500		605		2,500		-		-		
4161	Marketing - MBNA Affinity Cards		-			-		5,489		6,000		10,682		3,000		5,853
4162	Marketing - Telephone Card		-			-		-		-		-		-		-
4171	Marketing - Medal Sponsor		62,500			62,500		34,750		49,500		49,000		53,800		49,180
4172	Marketing - USOTC Sponsor		-			-		3,000		4,000		-		4,000		-
4175	Marketing - Other		-			-		-		-		-		-		-
	Publications Sales															
4204	Club Handbook		25			25		22		24		12		24		24
4207	Places to Swim		-			-		-		-		-		-		9
4210	Top Ten Subscriptions		2,310			2,310		757		4,000		1,357		3,960		3,994
4212	Coaches Manual		-			-		-		-		-		-		-
4213	Posters		-			-		-		-		-		-		-
4214	Open Water Manual		21			21		-		21		21		21		35
4215	Decals		700			700		294		550		617		625		838
4216	Post-It Notes		100			100		34		50		48		50		76
4220	Misc. Publications		1,400			1,400		1,111		1,400		1,121		780		716
T4200	Total Publication Sales		4,556		-	4,556		2,218		6,045		3,176		5,460		5,692
4250	All American Patches/Cert.		700			700		500		700		570		700		665
4251	LD All American		300			300		225		300		235		300		250
4252	Relay All American Awards		300			300		515		600		725		700		615
4430	Snooper Rent		750			750		150		750		1,525		1,000		525
4431	USOTC Revenue		33,700			33,700		29,700		19,800		19,800		19,800		19,200
4450	Merchant Account Fee Income		2,100			2,100		1,812		-		-		-		-
4500	Other Income - FINA Web		-			-		-		15,000		50		-		-
4710	Contributions - Legacy Fund		-			-		-		-		14,902		-		8,827
Total	Total Income		1,099,749		-	1,099,749		921,234		1,026,020		993,038		993,090		987,163

United States Masters Swimming									
2006 Budget									
INCOME STATEMENT									
		ORIGINAL		FINAL	PRELIM				
		2006 Budget	ADJUSTMENTS	2006 Budget	Through July	(w/ adj's)	2004 Actual	2004 Budget	2003 Actual
EXPENSE					2005 Actual	2005 Budget			
5010	Liability Insurance	120,000		120,000	112,760	130,000	111,722	119,000	103,084
5012	Accident Insurance (\$.675)	29,633		29,633	26,148	28,823	29,209	29,025	29,078
5013	Directors & Officers Insurance	2,050		2,050	1,917	2,500	1,777	2,000	1,696
5014	Bonding	3,900		3,900	3,786	4,000	3,786	3,786	3,408
5015	Property Insurance	600		600	523	600	530	600	540
5016	Media Professional Liability Insurance	10,000		10,000	-	10,000	-		
5019	Paid Liability Expenses	10,000	(10,000)	-	-	-	-	10,000	-
5010	Insurance Broker's Fee	20,000		20,000	20,000	20,000	20,000	20,000	-
5050	President	18,960		18,960	1,476	10,971	7,302	11,532	7,017
5060	Vice President	1,600	(1,600)	-	-	250	110	310	110
5061	VP - Member Services	-	400	400	-	-	-	-	-
5062	VP - Communications	-	400	400	-	-	-	-	-
5063	VP - National Operations	-	400	400	-	-	-	-	-
5064	VP - Local Operations	-	400	400	-	-	-	-	-
5070	Secretary	510		510	170	560	483	410	138
5080	Treasurer	760		760	-	400	118	400	-
5090	Past President	810		810	310	400	688	500	759
5095	Legal Counsel			-	50	310	-	860	-
5099	Executive Committee	3,000		3,000	2,378	9,300	11,311	8,000	27,337
5099	Executive Committee - Semi Annual BOD	12,000		12,000	4,386	-	-		
National Office									
5101	Payroll & Taxes	66,954		66,954	37,053	71,270	60,242	65,400	60,010
5102	Administration	37,916		37,916	18,260	28,868	28,736	30,178	17,568
5103	Registration Expenses	4,950		4,950	669	8,800	7,441	8,800	3,240
T5100	Total National Office	109,820	-	109,820	55,982	108,938	96,419	104,378	80,818
National Office Publications									
5121	All American Patches/Cert.	3,850		3,850	443	1,150	650	2,200	884
5123	Decals, Brochures, Etc.	450		450	270	450	1,109	1,475	1,371
5125	Publications	260		260	171	1,180	2,841	740	60
T5120	Total National Office Publications	4,560	-	4,560	884	2,780	4,600	4,415	2,316
Committees									
5270	Championship	2,362		2,362	615	3,719	1,436	3,405	3,505
5280	Coaches	14,160		14,160	2,500	12,160	14,575	18,750	9,140
5283	USOTC Expense	33,450		33,450	31,751	23,200	23,841	19,800	22,575
5285	Merchant Account Fees	12,519		12,519	1,932	-	-	-	-
5290	Communications	430		430	-	230	110	230	2,811
5300	Convention	45,650		45,650	3,571	44,200	35,440	39,800	38,484
5301	New Delegate Orientation	200		200	46	500	-		
5310	Finance	300		300	-	300	269	300	299
5320	Fitness	350		350	-	420	338	600	711
5330	Insurance	135		135	110	135	-	135	125
5340	Internal Auditor	110		110	110	110	110	850	110
5350	International	1,240		1,240	236	660	1,342	2,200	878
5360	Legislation	270		270	110	270	110	250	111
5370	Long Distance	910		910	576	1,060	123	1,060	655
5380	Marketing/Publications			-	85	400	-	3,420	181
5390	Officials	685		685	-	684	110	350	110
5400	Planning	850		850	868	1,120	1,020	1,540	1,125

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2006 Budget									
INCOME STATEMENT									
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		2006 Budget	ADJUSTMENTS	2006 Budget	Through July	(w/ adj's)	2004 Actual	2004 Budget	2003 Actual
					2005 Actual	2005 Budget			
5410	Records & Tabulation	3,710		3,710	434	1,710	1,345	3,710	1,551
5420	Registration Committee	1,310		1,310	-	1,310	110	260	120
5430	Publications	130		130	-	300	110	300	110
5435	Editorial Board	2,160	(2,160)	-	-	-	-	-	-
5440	Rules	1,000		1,000	-	875	110	1,010	110
5450	Safety Education			-	-	160	110	200	110
5460	Sports Medicine	7,710		7,710	110	1,810	110	1,800	910
Zone Chairperson									
5471	Breadbasket	110		110	-	155	110		110
5472	Colonies	140		140	-	200	226		110
5473	Southwest	110		110	-	195	110		110
5474	Dixie	1,330		1,330	-	1,330	-		110
5475	Great lakes	210		210	-	210	110		-
5476	Oceana	110		110	-	110	110		-
5477	South Central	110		110	-	160	110		220
5478	Northwest	499		499	-	175	110		110
5470	Zone Chairperson - Other	6,625		6,625	896	1,645	2,240	8,575	110
5470	Delegate Scholarships	-		-	-	-	-	-	-
5470	Zone Sponsored Activities	-		-	-	5,000	-	-	-
T5470	Total Zone Committee	9,244	-	9,244	896	9,180	3,126	8,575	880
5520	Ad Hoc ISHOF	4,110		4,110	1,888	3,185	1,838	2,100	1,415
5530	Ad Hoc Legal Committee	200		200	-	200	-	350	-
5540	History & Archives	2,060		2,060	-	2,125	308	2,424	3,154
5550	Recognition & Awards	500		500	-	500	396	500	311
5560	Ad Hoc Endowment	-		-	-	-	-	-	-
5610	Controller	25,400		25,400	8,291	16,500	14,482	15,735	10,615
5620	Historian - now History & Archives	-		-	-	-	-	100	-
5630	FINA Representative	2,517		2,517	-	250	-	500	-
5640	International Delegate / ASUA	1,050		1,050	-	560	-	-	-
5645	USA Triathlon Liaison	-		-	-	1,090	906	1,930	432
5650	Past President Conv Reg Fee	110		110	-	110	-	110	110
5655	ISHOF Liaison	-		-	-	-	1,003	1,600	441
5660	USA Swimming Liaison	1,100		1,100	568	1,100	1,060	1,100	887
5665	YMCA Liaison	1,100		1,100	-	1,100	-	575	230
5670	Sponsor Liaison	27,050		27,050	16,452	21,020	20,987	20,530	19,865
5675	USOC Liaison	1,200		1,200	509	1,500	961	1,500	-
5680	SWIMMER Magazine Editor	47,360	1,610	48,970	12,530	21,800	20,192	21,800	21,207
5685	Web Operations ('05 overbudget \$5,167)	79,407		79,407	42,608	134,087	95,528	107,806	67,635
5685	Webmaster - Travel to Worlds	1,240		1,240	-	-	-	-	-
5685	Web Contractor	65,000		65,000	24,050	-	-	-	-
5690	Database Task Force	-		-	-	-	-	1,000	9,200
5700	SWIM Magazine Costs	-		-	-	317,000	323,809	339,700	329,351
5701	USMS SWIMMER Magazine Costs	330,986		330,986	172,911	-	-	-	-
5702	Publication Advertising Commission	22,500		22,500	13,402	-	-	-	-
Marketing Projects									
5710	Marketing - Sponsor, National Meets	14,000		14,000	6,000	14,000	14,000	14,000	13,077
5730	Marketing - Other Projects	26,710		26,710	-	8,500	4,242	5,000	4,371
5750	Marketing - Planner	3,000		3,000	3,637	4,500	3,511	5,000	-
5760	Marketing - PR Contract, expired	-		-	-	-	25,300	28,000	26,659

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2006 Budget									
INCOME STATEMENT									
		ORIGINAL		FINAL	PRELIM				
		2006 Budget	ADJUSTMENTS	2006 Budget	Through July	(w/ adj's)	2004 Actual	2004 Budget	2003 Actual
					2005 Actual	2005 Budget			
T5705	Total Marketing Projects	43,710	-	43,710	9,637	27,000	47,053	52,000	44,107
5801	Pool Championship Patches						914	2,000	1,385
5802	LD Championship Patches	500		500	-	400	-	1,000	2,302
5803	LD Championship Medals	3,000		3,000	-	3,000	2,346	2,000	-
5810	Snooper Expenses			-	-	800	323	1,000	175
5820	Top Ten Subscriptions	2,745		2,745	936	4,000	3,268	4,200	5,186
5821	Complimentary Top Ten	-		-	-	-	-	840	-
5825	National Coaches Conference	8,000		8,000	-	8,000	1,572	5,000	8,599
5830	Outside Legal Expense	3,000		3,000	-	3,000	-	5,000	-
5840	ISHOF Contributions (\$.25 reduce to \$.10)	4,320		4,320	-	4,200	10,510	10,750	10,602
5845	Legacy Fund Donation Match			-	-	-	-	-	1,149
5846	Legacy Fund Grants			-	-	-	9,650	-	-
5847	Legacy Fund Operating Costs			-	-	-	1,483	-	-
5850	National Aquatics Coalition	900		900	-	960	839	850	160
5855	USAS/USA Swimming Memberships (in NO)			-	-	-	600	750	750
5860	Rule Book Costs	14,600		14,600	11,875	13,700	12,400	12,500	11,523
5875	Audit/Accounting Fees	7,500		7,500	4,300	12,100	5,557	5,500	9,580
5870	Depreciation	3,000		3,000	-	5,000	4,332	5,000	4,225
5880	Misc/Contingency			-	-	2,555	-	904	307
5999	Uncategorized Expenses			-	-	-	-	-	-
Total	Total Expense	1,191,253	(10,550)	1,180,703	594,677	1,041,187	954,217	1,052,415	905,814
Total	Net Ordinary Income	(91,504)	10,550	(80,954)	326,557	(15,167)	38,821	(59,325)	81,349
	Other Income/Expense								
4900	Interest & Dividends	18,000		18,000	9,462	10,000	33,069	20,000	42,968
	Legacy Fund Donation			-	-	-	-	-	-
6010	Banking Fees			-	-	-	(157)		(217)
Total	Total Net Other Income	18,000	-	18,000	9,462	10,000	32,912	20,000	42,751
	NET INCOME	\$ (73,504)	\$ 10,550	\$ (62,954)	\$ 336,019	\$ (5,167)	\$ 71,733	\$ (39,325)	\$ 124,100
	Capital Expenditures								
	Registration Equipment Upgrade			-	-	-	-	-	-
	Long Distance Awards			-	-	18,293	4,801		
	Data Base Server for Webmaster	3,000		3,000					
	Webmaster Computer			-	-	-	1,907		
	Computer - DB Adm., firewall - NO			-	-	-	-	1,599	
	History & Archives			-	-	-	-	600	
	National Office			-	-	1,599	1,388		
	Property & Equipment			-	-	-	-		
	LCD projector - convention			-	-	-	-	1,000	
	Controller - computer/printer/fax			-	-	-	563		
	Additional Display Unit			-	-	-	-		
Total	Total Capital Expenditures	3,000	-	3,000		19,892	8,659	3,199	-
	NET EXCESS (DEFICIT)	\$ (76,504)	\$ 10,550	\$ (65,954)		\$ (25,059)	\$ 63,074	\$ (42,524)	\$ 124,100
	FINA-related payments affecting cash flow			\$ 225,000.00	\$ 135,585	\$ 225,000	\$ 81,264	\$ 34,226	\$ 25,000
	(not included above)								

United States Masters Swimming								
2006 Budget								
							2006 Bud	2006 Bud
INCOME STATEMENT								
		2003 Budget	2002 Actual	2002 Budget	2001 Actual	2001 Budget	Budget	Actual
INCOME								
Registrar								
4010	Fees - Individuals 41,200 @ \$20	\$ 865,000	\$ 629,102	\$ 615,500	\$ 598,221	\$ 640,000	-1.5%	-2.0%
	Fees - Individuals 2,000 @ \$15.00							
	Fees - One-time 700 @ \$8.00							
4020	Fees - Clubs @ \$30	10,000	10,560	10,000	10,080	10,000	0.0%	-3.8%
4030	Fees - LMSC's @ \$30/\$40	1,100	1,100	1,040	1,020	1,040	0.0%	0.6%
4050	Transfers	-	-	500	558	400		
4000	Registrar Other		100					
T4000	Total Registrar	876,100	640,862	627,040	609,879	651,440	2.7%	2.1%
4070	Rule Book Sales	2,500	2,833	3,500	2,730	3,500	96.5%	108.5%
4071	Rule Book Sponsor Income	2,000	2,700	4,800	400	3,400	-16.7%	19.0%
4074	Magazine Subscriptions							
4075	Publication Advertisement	5,600	5,507	5,700	5,682	5,000	140.0%	
4150	Championship Meet Surcharges	17,500	14,970	14,000	14,699	21,700	-43.2%	-43.1%
4151	LD Championship Surcharges	3,000	3,941	3,000	7,731	2,800	0.0%	-2.0%
4155	Championship Patches	1,280	1,272	1,280	-	1,188	-50.0%	-49.6%
4156	LD Championship Patches	-	-	450	-	-	12.5%	
4157	LD Championship Medals	2,700	3,738	2,000	3,802	2,700	-20.0%	-21.6%
4159	Nat'l Meet Data Entry							
4161	Marketing - MBNA Affinity Cards	3,000	5,418	5,000	1,563	1,650	-100.0%	-100.0%
4162	Marketing - Telephone Card	-	-		6	-		
4171	Marketing - Medal Sponsor	52,850	46,515	37,850	30,350	35,500	26.3%	27.6%
4172	Marketing - USOTC Sponsor							
4175	Marketing - Other	-	-		-	100		
	Publications Sales							
4204	Club Handbook	50	24	120	60	200	4.2%	108.3%
4207	Places to Swim	-	18	225	190	300		
4210	Top Ten Subscriptions	4,000	4,285	3,000	3,965	6,000	-42.3%	70.2%
4212	Coaches Manual	-	-	-	-	-		
4213	Posters	125	86	200	79	100		
4214	Open Water Manual	35	31	35	35	-	0.0%	0.0%
4215	Decals	640	847	650	781	1,150	27.3%	13.5%
4216	Post-It Notes	100	123	250	162	250	100.0%	108.3%
4220	Misc. Publications	850	1,262	1,050	901	1,400	0.0%	24.9%
T4200	Total Publication Sales	5,800	6,674	5,530	6,172	9,400	-24.6%	43.5%
4250	All American Patches/Cert.	700	690	800	660	700	0.0%	22.8%
4251	LD All American	400	355	500	395	500	0.0%	27.7%
4252	Relay All American Awards	1,000	850	1,200	945	700	-50.0%	-58.6%
4430	Snooper Rent	1,050	600	750	1,850	750	0.0%	-50.8%
4431	USOTC Revenue	19,200	19,200	47,200	15,000	36,000	70.2%	70.2%
4450	Merchant Account Fee Income	-	-	-	-	-		
4500	Other Income - FINA Web	-	22	-	600	-		
4710	Contributions - Legacy Fund	-	-	-	7,589	-		
Total	Total Income	994,680	756,147	760,600	710,052	777,028	7.2%	10.7%

United States Masters Swimming								
2006 Budget								
							2006 Bud	2006 Bud
INCOME STATEMENT								
		2003 Budget	2002 Actual	2002 Budget	2001 Actual	2001 Budget	vs 2005	vs 2004
EXPENSE							Budget	Actual
5010	Liability Insurance	150,000	97,046	100,000	90,948	95,000	-7.7%	7.4%
5012	Accident Insurance (\$.675)	29,400	29,021	28,000	27,545	29,025	2.8%	1.4%
5013	Directors & Officers Insurance	2,500	-	2,750	1,995	2,010	-18.0%	15.4%
5014	Bonding	3,407	3,408	3,500	3,407	3,500	-2.5%	3.0%
5015	Property Insurance	500	366	2,500	198	2,000	0.0%	13.2%
5016	Media Professional Liability Insurance							
5019	Paid Liability Expenses	-	-	10,000	7,500	10,000		
5010	Insurance Broker's Fee							
5050	President	7,150	6,884	7,000	6,813	6,750	72.8%	159.7%
5060	Vice President	1,500	974	1,500	1,611	1,500	-100.0%	-100.0%
5061	VP - Member Services	-	-	-	-	-		
5062	VP - Communications	-	-	-	-	-		
5063	VP - National Operations	-	-	-	-	-		
5064	VP - Local Operations	-	-	-	-	-		
5070	Secretary	550	370	1,200	1,561	1,200	-8.9%	5.6%
5080	Treasurer	900	-	1,100	728	1,100	90.0%	544.1%
5090	Past President	400	800	1,800	313	1,000	102.5%	17.7%
5095	Legal Counsel	1,550	100	1,550	1,489	2,000	-100.0%	
5099	Executive Committee	13,500	10,289	12,200	7,658	10,000	-67.7%	-73.5%
5099	Executive Committee - Semi Annual BOD							
National Office								
5101	Payroll & Taxes	61,430	57,259	52,005	51,366	51,500	-6.1%	11.1%
5102	Administration	19,800	17,836	16,480	15,045	13,680	31.3%	31.9%
5103	Registration Expenses	8,750	7,869	9,600	6,625	6,140	-43.8%	-33.5%
T5100	Total National Office	89,980	82,964	78,085	73,036	71,320	0.8%	13.9%
National Office Publications								
5121	All American Patches/Cert.	700	273	1,700	329	2,450	234.8%	492.3%
5123	Decals, Brochures, Etc.	300	205	350	159	350	0.0%	-59.4%
5125	Publications	305	219	1,050	233	1,460	-78.0%	-90.8%
T5120	Total National Office Publications	1,305	696	3,100	721	4,260	64.0%	-0.9%
Committees								
5270	Championship	4,905	2,779	4,975	1,408	2,298	-36.5%	64.5%
5280	Coaches	10,120	8,825	15,650	5,726	9,300	16.4%	-2.8%
5283	USOTC Expense	23,200	23,350	47,200	22,482	40,000	44.2%	40.3%
5285	Merchant Account Fees	-	-	-	-	-		
5290	Communications	8,888	5,346	9,408	6,198	8,700	87.0%	290.9%
5300	Convention	39,000	30,213	34,000	29,630	34,000	3.3%	28.8%
5301	New Delegate Orientation							
5310	Finance	250	206	500	-	500	0.0%	11.5%
5320	Fitness	985	217	250	-	1,000	-16.7%	3.6%
5330	Insurance	125	200	125	-	125	0.0%	
5340	Internal Auditor	150	100	800	-	800	0.0%	0.0%
5350	International	375	-	375	100	375	87.9%	-7.6%
5360	Legislation	250	125	250	210	250	0.0%	145.5%
5370	Long Distance	1,150	478	1,250	1,178	1,300	-14.2%	639.8%
5380	Marketing/Publications	1,100	137	4,400	140	5,700	-100.0%	
5390	Officials	150	175	750	100	1,350	0.1%	522.7%
5400	Planning	1,400	232	435	110	600	-24.1%	-16.7%

United States Masters Swimming								
2006 Budget								
							2006 Bud	2006 Bud
INCOME STATEMENT							vs 2005	vs 2004
		2003 Budget	2002 Actual	2002 Budget	2001 Actual	2001 Budget	Budget	Actual
5410	Records & Tabulation	1,700	1,014	9,700	1,367	1,700	117.0%	175.8%
5420	Registration Committee	500	110	1,250	-	100	0.0%	1090.9%
5430	Publications	125	115	580	246	400	-56.7%	18.2%
5435	Editorial Board							
5440	Rules	250	100	200	-	500	14.3%	809.1%
5450	Safety Education	460	100	200	100	1,650	-100.0%	-100.0%
5460	Sports Medicine	1,100	1,126	3,400	317	2,650	326.0%	6909.1%
	Zone Chairperson		-					
5471	Breadbasket	150	100				-29.0%	0.0%
5472	Colonies	150	100				-30.0%	-38.1%
5473	Southwest	150					-43.6%	0.0%
5474	Dixie	400	221		147		0.0%	
5475	Great lakes	150					0.0%	90.9%
5476	Oceana	120					0.0%	0.0%
5477	South Central	150					-31.3%	0.0%
5478	Northwest	150	-		318		185.1%	353.6%
5470	Zone Chairperson - Other	410	200		775		302.7%	195.8%
5470	Delegate Scholarships							
5470	Zone Sponsored Activities							
T5470	Total Zone Committee	1,830	621	2,258	1,241	2,886	0.7%	195.7%
5520	Ad Hoc ISHOF	1,250	469	1,000	2,347	1,000	29.0%	123.6%
5530	Ad Hoc Legal Committee	500	-	500	-	500	0.0%	
5540	History & Archives	2,648	9,011	29,500	275	-	-3.1%	568.5%
5550	Recognition & Awards	500	235	470	128	470	0.0%	26.3%
5560	Ad Hoc Endowment	-	-	-	-	-		
5610	Controller	10,510	10,389	10,680	10,365	10,400	53.9%	75.4%
5620	Historian - now History & Archives	100	4	-	164	11,820		
5630	FINA Representative	500	57	2,000	611	2,000	906.8%	
5640	International Delegate / ASUA	-	2,953	5,500	-	3,000		
5645	USA Triathlon Liaison	1,600	-				-100.0%	-100.0%
5650	Past President Conv Reg Fee	100	100	400	100	300	0.0%	
5655	ISHOF Liaison	1,600	908	2,500	-	-		-100.0%
5660	USA Swimming Liaison	1,100	987	1,000	1,021	1,000	0.0%	3.8%
5665	YMCA Liaison	575	36	575	447	500	0.0%	
5670	Sponsor Liaison	20,620	22,462	25,495	21,105	20,970	28.7%	28.9%
5675	USOC Liaison	250	-	250	1,147	-	-20.0%	
5680	SWIMMER Magazine Editor	21,650	9,134	8,500	5,057	8,500	124.6%	142.5%
5685	Web Operations ('05 overbudget \$5,167)	70,000	26,468	12,000	10,992	14,000	-40.8%	-16.9%
5685	Webmaster - Travel to Worlds							
5685	Web Contractor							
5690	Database Task Force	23,500	-					
5700	SWIM Magazine Costs	343,650	329,416	327,000	314,435	339,000	-100.0%	-100.0%
5701	USMS SWIMMER Magazine Costs							
5702	Publication Advertising Commission							
	Marketing Projects							
5710	Marketing - Sponsor, National Meets	14,000	14,500	-	11,235	6,000	0.0%	0.0%
5730	Marketing - Other Projects	4,000	-	10,000	31,423	39,000	214.2%	529.7%
5750	Marketing - Planner	-	16,385	10,000	17,670	18,000	-33.3%	
5760	Marketing - PR Contract, expired	28,000	27,701	28,000	-	-		-100.0%

United States Masters Swimming								
2006 Budget								
INCOME STATEMENT							2006 Bud vs 2005	2006 Bud vs 2004
		2003 Budget	2002 Actual	2002 Budget	2001 Actual	2001 Budget	Budget	Actual
T5705	Total Marketing Projects	46,000	58,586	48,000	60,329	63,000	61.9%	-7.1%
5801	Pool Championship Patches	1,000	-	-	2,338	3,000		
5802	LD Championship Patches	-	-	-	-	400	25.0%	
5803	LD Championship Medals	2,500	3,257	3,500	7,163	1,800	0.0%	
5810	Snooper Expenses	850	658	150	168	150	-100.0%	-100.0%
5820	Top Ten Subscriptions	4,200	2,814	5,049	4,293	6,100	-31.4%	-16.0%
5821	Complimentary Top Ten	840	-	786	-	830		
5825	National Coaches Conference	6,000	9,852	10,000			0.0%	408.9%
5830	Outside Legal Expense	5,000	1,618	12,000	3,875	3,000	0.0%	
5840	ISHOF Contributions (\$.25 reduce to \$.10)	10,875	21,024	20,750	22,107	21,500	2.9%	-58.9%
5845	Legacy Fund Donation Match	-	58,000	8,000	-	10,000		
5846	Legacy Fund Grants	-	-	-	-	-		
5847	Legacy Fund Operating Costs	-	-	-	-	-		
5850	National Aquatics Coalition	800	671	800	585	800	-6.3%	7.3%
5855	USAS/USA Swimming Memberships (in NO)	100	750	800	600	800		
5860	Rule Book Costs	12,500	12,440	15,310	10,564	10,000	6.6%	17.7%
5875	Audit/Accounting Fees	10,000	5,045	5,700	9,900	-	-38.0%	35.0%
5870	Depreciation	4,000	4,405		3,641	-	-40.0%	-30.7%
5880	Misc/Contingency	-	-	1,000	100	-	-100.0%	
5999	Uncategorized Expenses	-	-		-	-		
Total	Total Expense	1,005,973	900,238	951,456	789,932	891,689	13.4%	23.7%
Total	Net Ordinary Income	(11,293)	(144,091)	(190,856)	(79,880)	(114,661)	433.7%	-308.5%
	Other Income/Expense							
4900	Interest & Dividends	20,000	29,204	27,000	42,880	43,500	80.0%	-45.6%
	Legacy Fund Donation	-		(50,000)				
6010	Banking Fees	(200)	(191)	(230)	(192)	(274)		-100.0%
Total	Total Net Other Income	19,800	29,013	(23,230)	42,688	43,226	80.0%	-45.3%
	NET INCOME	\$ 8,507	\$ (115,079)	\$ (214,086)	\$ (37,192)	\$ (71,435)	1118.4%	-187.8%
	Capital Expenditures							
	Registration Equipment Upgrade							
	Long Distance Awards							
	Data Base Server for Webmaster							
	Webmaster Computer			2,300				
	Computer - DB Adm., firewall - NO							
	History & Archives	600						
	National Office							
	Property & Equipment							
	LCD projector - convention	-						
	Controller - computer/printer/fax	1,599						
	Additional Display Unit			4,000				
Total	Total Capital Expenditures	2,199		6,300				
	NET EXCESS (DEFICIT)	\$ 6,308		\$ (220,386)				
	FINA-related payments affecting cash flow							
	(not included above)							